



YOUR LINK TO BUSINESS

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Businesses Respond to Shop Local Survey

As part of the CMU student marketing study for the Chamber's Shop Local Campaign, a survey designed by the students was emailed to Chamber members requesting input on their perspectives and buying practices related to this concept.

Here is a summary of the significant findings based on 178 responses which represents a 14% response rate:

- 85% thought it was significantly or very important for the Chamber to promote shopping locally
- 78% would be interested in supporting a campaign by the Chamber to promote shopping locally
- 88% purchase business supplies from local businesses. Topping the list of purchases are office supplies and printing services.
- 77% make other local business purchases which include a diverse list ranging from forklifts to cleaning supplies, staffing services to insurance
- 97% utilize local businesses for their service needs and these range from accounting to banking services, landscaping to maintenance
- 98% felt that local businesses offer comparable quality products to other vendors
- 78% felt that local business prices were comparable to other suppliers with some survey takers noting they are willing to pay slightly

higher prices to support their neighboring businesses in the community

- 93% indicated that they personally shop locally most of the time
- When asked about what would motivate them to expand their use of local vendors, many cited extended shopping hours, better customer service, greater selection and opportunities to shop local vendors online
- 70 respondents took the opportunity to offer additional comments to students. A recurring theme was that customer service and extended hours are important. Additionally, as one respondent observed, local businesses should be shopped because they are better...local businesses must earn, not expect customer loyalty.

The Chamber wishes to thank the many people who took time to complete the survey and looks forward to the students' final report due in mid-December.



Grand Junction Area Chamber of Commerce Board of Directors

Michael P. Burke, Kain & Burke, PC
- Chairman of the Board

Nina Anderson, Express Employment
Professionals

Michael Anton, EmTech Inc.

Lisa Boyd, No Coast Sushi

Matthew Breman, Cranium 360

Janet Brink, Habitat For Humanity of
Mesa County, Inc.

Grady Busse, Action Publishing Inc.

David Cesark, Mesa Energy Partners

Jeff Franklin - Bank of Colorado

Lu Ann Harrah, Harrahs - Hair - Skin
- Nails

John Marshall, Colorado Mesa
University

Greg Motz, Sun King Management

Jeff Nichols - STRIVE (Mesa
Developmental Services)

Carol Skubic, Wells Fargo Bank

Lance Stewart, SGM

Randy Stone, KREX | KREY | KREG |
KFQX | KGJT

Chris Thomas, Community Hospital

Nathan Wallace, CommWest

Diane Schwenke - President/CEO

www.gjchamber.org

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of Commerce
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Grand Junction, CO 81501
Or call 970.242.3214

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Chairman's Report

by Michael Burke



And What A Year It Was

When I took over the reins as Chairman of the Chamber Board last January, I was ready to tackle some hot topics. Even though I have very much enjoyed my term, I have earned a few new grey hairs. Seeing the "inner workings" and dedication of this great organization confirms my belief that membership in the Grand Junction Area Chamber is the best investment a business can make in itself and the community.

I don't have lots of patience for groups that just talk and talk but never actually do anything. Yes, we've had our critics. We've met with members who did not agree with some of the decisions. I appreciate those who offered solutions not just complaints. In the end, we did make decisions, we did take stands and we did things to strengthen this business community. It is very clear that we were successful in executing our business plan and reaching our goals. The list of successes is long and varied. Here are just a few notable examples:

- We helped insure that businesses that play by the rules, like Brady Trucking, are not penalized by the whims and wishes of few citizens who would take away the rights of a property owner.
- We advocated for real education reform while pointing out how 80% of our members would be negatively affected by Amendment 66. We are pursuing real plans that both improve education and help local businesses.
- We launched the Young Entrepreneurs' Academy. Right now, local middle and high school students are starting their own businesses and learning the rewards of being a small business owner.
- We endorsed good people for elected office. We successfully backed people that "get it" when it comes to economic development and determining when government involvement will help or hinder economic growth.
- We offered educational opportunities on timely business topics ranging

from Domestic Violence in the Workplace to putting your business data in the "cloud".

- We hosted numerous networking opportunities for members ranging from monthly Business After Hours to weekly meetings of the Leads Groups. Members had many opportunities to grow their businesses through relationship selling.

In our recent survey, members asked for more focus on attracting jobs to the community. I agree. Much of our activity in this area has been in the form of individual assistance to existing businesses. It's something that we just have not talked about publicly. As such, many members do not know how much of the staff time is focused on that area. By way of example, in the last quarter of this year, we successfully worked on job creation and retention with five existing firms representing a total of 175 local jobs.

There is much more to be done as we build business and create jobs. Our incoming Chairman knows a few things about construction. I am excited about our business plan and the leadership of Greg Motz as the 2014 Chairman.

Please join me at the 2014 Annual Banquet on January 31, 2014. We can celebrate the year that was 2013. Thank you to an outstanding board of directors, a hardworking extremely capable staff and the members. It was my privilege to serve as Chairman of the Board.

Michael Burke, Chairman

Nominees Sought For Business/Citizen of the Year

In keeping with our yet to be revealed theme for the January 31st Chamber Annual Banquet we are seeking nominations for Business of the Year, Small Business of the Year and Citizen of the Year. A panel of past recipients including those from last year, Dalby, Wendland & Co., Allen Unique Autos and Betty Bechtel, will be meeting shortly after the deadline of January 3rd to select two deserving businesses and one deserving individual that will be recognized at the Annual Banquet.

Keep your eyes on the mail as invitations for this "developing" event will be mailed the first week in December.

Welcome New Members!

Amos Counseling

1105 Ute Ave, Grand Jct, CO 81501
Martha Amos - (970) 778-4360
www.amoscounseling.com
Counseling

Colorado West Otolaryngologists

2643 Patterson Rd Ste 503
Grand Junction, CO 81506
Dr Jeannette Sadler - (970) 255-3548
www.cwoto.com
Physicians & Surgeons

Executive Security International, Ltd

715 Horizon Dr. Ste 301
Grand Junction, CO 81506
Fonda L. Delcamp - (970) 242-9004
www.esi-lifeforce.com
Education

Firefly Autism West

125 North 8th St Ste 1
Grand Junction, CO 81501
Jesse Ogas - (303) 759-1192
www.wsbehaviorservices.com
Non Profit: Charitable

FlexMagic Consulting, Inc

6450 S Quebec St, Ste 528
Centennial, CO 80111
Michele Owens - (303) 649-1922
www.flexmagic.com
Employee Benefits Consulting

The Glacier Ice Arena

2515 Riverside Pkwy
Grand Junction, CO 81501
Tom Harmon - (970) 242-7465
www.theglacierarena.net
Ice Rink

JEMCO Painting

Jessica McMullen - (970) 216-7315
Painting Contractors

Leadville Tactical K9 & Investigation LLC

2350 G Rd Ste 233
Grand Junction, CO 81505
Natira Turner
www.ltk9investigations.com
Private Investigator

Living Stone Christian Center

2971 North Ave, Grand Jct, CO 81504
Steve Gonzales - (970) 256-7012
www.lsgj.org
Churches

Monument Insurance

333 North Ave Ste 3
Grand Junction, CO 81501
Kris Smock - (970) 628-1217
Insurance

Oxi Fresh Carpet Cleaning

PO Box 4150, Breckenridge, CO 80424
Chris Conway - (970) 406-1178
www.oxifreshrockies.com
Carpet & Upholstery Cleaning

Pride Investigations and Security

190 N Main, Heber City, UT 84032
Perry Rose - (866) 866-8776
www.prideinvestigationsLLC.com
Security: Products, Systems, Burglar Alarms & Companies

Raw Spa

2148 Broadway Ste B6
Grand Junction, CO 81507
Megan Kingsbury - (970) 390-7819
www.RAWSPA.org
Massage: Therapeutic

Rick Granger Allstate Agency

1910 N 12th St, Ste A
Grand Junction, CO 81501
Rick Granger - (970) 245-6053
Insurance

Rightword Consulting, LLC

PO Box 2751, Grand Jct, CO 81502
Kelly Sloan - (970) 424-6615
Business Consultant

Rosewood Floral and Boutique

2648 Patterson Rd, Ste C
Grand Junction, CO 81506-1931
Karen Kilgore - (970) 241-7673
www.rosewoodfloralandgifts.com
Florist/Balloon Bouquets

TDS / Tire Distribution Systems

410 North Ave, Grand Jct, CO 81501
Tim Shive - (970) 245-9500
www.tdstires.net
Tire Dealers

Working On Your Budget?

The Grand Junction Area Chamber works hard to ensure we provide you with the tools your business needs to be successful. So while you are working on your budget for 2014, please keep us in mind (or in a line item) to be a sponsor of the GJ Chamber of Commerce.

Current opportunities include:

- Annual Banquet Sponsorships:** Shari Milholland is still seeking gaming, decoration and table sponsors for the Annual banquet on January 31st. Sponsorships range from \$500 to \$1,000. In addition she is looking for donations for the silent auction and gaming prizes. She can be reached at 970.263.2919 or sharim@gjchamber.org.
- Legislative Video Conference Sponsors:** The Chamber hosts eight videoconferences with lawmakers between January and May. For \$500 you can be a sponsor and help cover technology and room charges as well as elevate your profile with policy wonks. (263.2917 or bbair@gjchamber.org)
- Legislative Trip Sponsors:** Betsy is seeking meal and transportation sponsors for the Chamber's annual legislative trip to the State Capitol. Sponsorships range from \$500 to \$1500 and she will be happy to discuss them with you (263.2917 or bbair@gjchamber.org.)

Member Referral Program

Help Us Grow Your Chamber

When you refer a company who becomes a member of the Chamber, we will extend our gratitude for each referral by giving you **\$25** in Chamber Bucks.

Contact Trisha Morono at trisha@gjchamber.org or 242-3214 for details.

Quarterly Meeting Looks at Economic Future

We all hoped for a robust recovery in 2013 but it didn't happen. Will 2014 be the year we all breathe a little easier in the Grand Valley? Will our numbers for employment and sales finally rise?

Find answers to these questions and others at the Chamber's last Quarterly Membership meeting of 2013.



Back by demand is **Dr. Richard L. Wobbekind**, Director of the Business Research Division and Associate Dean for MBA and Enterprise Programs at the University of Colorado at Boulder. He will provide insights and thoughts about what might lay ahead for businesses in Colorado and on the Western Slope. His presentations are always valuable and insightful and we thank speaker sponsor, **Bray and**

Company for helping to cover the costs associated with having this renowned economist address the Chamber membership. We also thank **ANB Bank** for being our luncheon sponsor throughout 2013.

December 16, 2013

12:00 Noon

Two Rivers Convention Center

Cost: \$19/GJACC Members

Register: Online at www.gjchamber.org

PH: 970.242.3214 or e-Mail: info@gjchamber.org

If you are a company that has added jobs or made a capital expenditure, please contact diane@gjchamber.org or 970.263.2915 and let us know about it so we can honor you for your achievement during this luncheon.

All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.



2014 Event Calendar

*All dates & locations subject to change

JANUARY

Jan 8 Energy Briefing Luncheon
Jan 15 Networking @ Noon
Jan 28 Business After Hours at Holiday Inn & Suites - GJ Airport
Jan 31 Annual Banquet at Two Rivers Convention Center

FEBRUARY

Feb 12 Energy Briefing Luncheon
Feb 19 Networking @ Noon
Feb 25 Business After Hours at Peach Street Distillers
Feb 26 Directory Delivery Kick-off
Feb 28 Energy Expo at Two Rivers Convention Center

MARCH

Mar 6 & 7 Grand Junction Chamber Days at the Legislature
Mar 12 Energy Briefing Luncheon
Mar 17 Quarterly Membership Luncheon
Mar 19 Networking @ Noon
Mar 25 Business After Hours at Courtyard by Marriott
Mar 27 Business Walk

APRIL

Apr 9 Energy Briefing Luncheon
Apr 16 Networking @ Noon
Apr 29 Business After Hours at Bank of Colorado

MAY

May 7 Energy Briefing Luncheon
May 14 Legislative Wrap-Up Breakfast
May 20 Business After Hours at STRIVE/Botanical Gardens
May 21 Networking @ Noon
May 24-31 JUCO World Series

JUNE

Jun 11 Energy Briefing Luncheon
Jun 16 Quarterly Membership Luncheon
Jun 18 Networking @ Noon
Jun 24 Business After Hours at KREX-TV | KREY-TV | KREG-TV | KFQX-TV | KGJT-TV
Jun 26 Business Walk

JULY

Jul 9 Energy Briefing Luncheon
Jul 16 Networking @ Noon
Jul 29 Business After Hours at Bulldog Machine & Production Service

AUGUST

Aug 13 Energy Briefing Luncheon
Aug 20 Networking @ Noon
Aug 27 Business After Hours at Colorado Injury & Pain Specialists

SEPTEMBER

Sep 10 Energy Briefing Luncheon
Sep 15 Quarterly Membership Luncheon
Sep 17 Networking @ Noon

Sep 26 Golf Tournament at Golf Club at Redlands Mesa
Sep 30 Business After Hours at Avant-Garde Advisors, LLC

OCTOBER

Oct 9 Energy Briefing Luncheon
Oct 15 Networking @ Noon
Oct 23 Business Walk
Oct 28 Business Showcase/Business After Hours at Two Rivers Convention Center

NOVEMBER

Nov 12 Energy Briefing Luncheon
Nov 18 Business After Hours at JJ'S Cruisers
Nov 19 Networking @ Noon

DECEMBER

Dec 10 Energy Briefing Luncheon
Dec 12 Leads Group Holiday Party
Dec 15 Quarterly Membership Luncheon
Dec 17 Networking @ Noon
No Business After Hours

For updated locations, times, and registration information: www.gjchamber.org | (970) 242.3214 | info@gjchamber.org

Mark Your Calendar ~ Details & Registration online at gjchamber.org

DEC 4 | 7:30 AM
YPN: Before Hours
Downtown Coffee
Cost: Buy your own beverage.

DEC 5 | 5:30 PM
YPN: Holiday Party
Loree's Downtown
Free appetizers for YPN Members, cash bar.

DEC 11 | 12:00 Noon
Energy Briefing Luncheon
GJPD Conference Room
Advance Registration: \$15 for GJACC members. Limited to the first 50 registered.

DEC 13 | 7:30 AM
Chamber Leads Group
Holiday Party
GJACC Conf. Room
 An opportunity for members of the three Leads Groups to network and celebrate the holiday season.
No cost to attend.
 Reservations requested.

DEC 16 | 12:00 Noon
Quarterly Membership Luncheon
Two Rivers Conv. Center
Sponsored by ANB Bank & Bray Real Estate

Dr. Richard Wobbekind, Director of the Business Research Division and Associate Dean for MBA and Enterprise Programs at the University of Colorado at Boulder will provide an economic outlook for the nation, the state and Mesa County. **Advance Registration: \$19 for GJACC members.**

DEC 18 | 12:00 Noon
Networking@Noon
Golden Corral
 An opportunity to multi-task by having lunch and getting to know fellow business professionals.
Advance Registration Required: \$18 for GJACC members.

JAN 8 | 12:00 Noon
Energy Briefing Luncheon
TBD
Advance Registration: \$15 for GJACC members. Limited to the first 50 registered.

JAN 15 | 12:00 Noon
Networking@Noon
TBD
 An opportunity to multi-task by having lunch and

getting to know fellow business professionals.
Advanced Reservations Required: \$18 for GJACC members.

JAN 16 | 12 Noon
YPN: Conversation with Kim Boe, Vice-President of Mind Springs Hospital (formerly Colorado West Mental Health)
Location: Mind Spring, 515 28 3/4 Road No cost for YPN members. Brown Bag Lunch. Reservations required.

JAN 28 | 5:30 PM
Business After Hours
Holiday Inn & Suites - Grand Junction Airport
 Premier monthly networking event that gives individuals the opportunity to share ideas. **Advance Registration: \$10 for GJACC members.**

JAN 31 | 6:00 PM
Chamber Annual Banquet
 Mark your calendar now to be sure you don't miss this fun-filled evening. Cost if reserved before 1/15/14
 Individuals: \$69.50
 Corp. Table of 10: \$800

FEB 12 | 12:00 Noon
Energy Briefing Luncheon
TBD
Advance Registration: \$15 for GJACC members. Limited to the first 50 registered.

FEB 19 | 12:00 Noon
Networking@Noon
TBD
 An opportunity to multi-task by having lunch and getting to know fellow business professionals.
Advance Registration Required: \$18 for GJACC members.

FEB 25 | 5:30 PM
Business After Hours
Peach Street Distillers
 Premier monthly networking event that gives individuals the opportunity to share ideas.
Advance registration is \$10 for GJACC Members.

SAVE THE DATE!
March 6 & 7
Chamber Legislative Days at the Capitol

GJACC Events Registration Form: December 2013, January & February 2014

- | | | |
|--|--|--|
| <input type="checkbox"/> YPN: Before Hours - 12/4 | <input type="checkbox"/> Energy Luncheon - 1/08 | <input type="checkbox"/> Networking at Noon - 2/19 |
| <input type="checkbox"/> YPN: Holiday Party - 12/5 | <input type="checkbox"/> Networking at Noon - 1/15 | <input type="checkbox"/> Business After Hours - 2/25 |
| <input type="checkbox"/> Energy Luncheon - 12/11 | <input type="checkbox"/> YPN: Conversation - 1/16 | |
| <input type="checkbox"/> Leads Holiday Party - 12/13 | <input type="checkbox"/> Business After Hours - 1/28 | |
| <input type="checkbox"/> Quarterly Luncheon - 12/16 | <input type="checkbox"/> Annual Banquet - 1/31 | |
| <input type="checkbox"/> Networking at Noon - 12/18 | <input type="checkbox"/> Energy Luncheon - 2/12 | |

Company Name: _____ Contact Person: _____

Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: Bill my Chamber Account Check Enclosed

Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Authorized Signature: _____

All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.

2014 Officers Approved



Greg Motz



Jeff Franklin



Michael Burke



Matthew Breman



Jamee Simons



Randy Stone

The Chamber Board at its regular meeting in November voted to accept the following slate of officers for 2014:

Chairman of the Board:	Greg Motz, Sun King Management Corp
Chair Elect:	Jeff Franklin, Bank of Colorado
Immediate Past Chairman:	Michael Burke, Kain & Burke, PC
Secretary/Treasurer:	Matthew Breman, Cranium 360
Vice Chair:	Jamee Simons, Enstrom Candies
Vice Chair:	Randy Stone, KREX-TV KREY-TV KREG-TV KFQX-TV KGJT-TV

Their terms of office begin January 1, 2014 and extend to December 31, 2014.

Committees Do Heavy Lifting in 4th Quarter

The many Chamber Committees worked diligently to promote the economy and be the voice of the business between October 1st and December 31st. Here are a few highlights from selected committees;

- The Future Workforce Committee focused on continuing the momentum created by the launch of the Young Entrepreneurs' Academy by insuring that the classes were going smoothly and that business mentors were on hand to begin giving one on one guidance to the students. Additionally the Committee committed to a new program, Hire Me First, to help prepare high school students for the world of work by insuring they have the communication and other soft skills needed to be successful. There will be more information on the program in coming months.
- The Governmental Affairs Committee received a briefing on proposed federal immigration legislation prior to making a recommendation for board action. Additionally they voted to support the Tipton/Polis bill aimed at

restricting the US Forest Service from demanding water rights in exchange for granting leases, supported commenting on Forest Service rules related to year round use that affect Chamber member Powderhorn, and weighing in on the new EPA regulations aimed at curbing greenhouse gas emissions.

- The Chamber Executive Committee met with the Grand Junction City Council to discuss economic development issues including the need to work with the Western Colorado Manufacturing Alliance on a maker's space and manufacturing summit.
- Chamber Diplomats called on over 100 businesses during their October Business Walk in the Highway 6 and 50 area. They also completed 24 ribbon cuttings for businesses and assisted with the Chamber's Business Showcase and Business After Hours
- The Energy Committee presented three energy briefing luncheons with a combined attendance of 180 members featuring timely topics on industry trends and issues.
- Shop Local Committee enlisted the aid of CMU Marketing and Research students to conduct surveys and prepare a marketing study that will

provide more effective messaging about shopping locally and its importance to everyone in the community.

Network All Year Long!

A major benefit of Chamber membership is the opportunity to network and promote your business. The Chamber has several events per month that maximize your networking opportunities, including our always well-attended Business After Hours. Business After Hours is held the last Tuesday of each month, from 5:30 to 7:00 p.m. This event is held 11 times each year and is the Chamber's premiere networking activity, allowing individuals to meet over 200 potential customers each month.

One of the most convenient ways to ensure that you don't miss any of these important marketing opportunities is to purchase an **Annual Business After Hours Pass**, now on sale at the Chamber. Each pass is transferable within a business, so if you are unable to attend, simply call the Chamber for an alternate name badge. The cost of an **Annual Business After Hours Pass is \$80**. This rate gives pass holders a 27% discount from the prepayment price for each individual event, and it saves the hassle of having to make reservations each month.



Citizen of the Year Nomination

NOMINATION INFORMATION

Please fill out this page and return your nomination to the Chamber at 970.242.3694 (FAX) or e-mail diane@gjchamber.org by **January 3, 2014**.

Nominee Name: _____

Address: _____ City: _____ Zip: _____

Phone: _____ FAX: _____

E-mail: _____

Describe how this individual gives unselfishly of his/her time to a wide variety of community projects:

How does this person actively promote Grand Junction?

Describe how this individual has been particularly involved in contributing to the community over the course of the year:



Grand Junction Area
CHAMBER
OF COMMERCE

Nomination Submitted by: _____

Phone: _____ E-Mail: _____

NOMINATION FORM

BUSINESS OF THE YEAR AWARD

AWARDED BY THE GRAND JUNCTION AREA CHAMBER OF COMMERCE

NOMINATION INFORMATION

Please fill out this page and return your nomination to the Chamber at 970.242.3694 (FAX) or e-mail diane@gjchamber.org by **January 3, 2014**.

(The award will be presented in two different categories; a business with less than 25 employees and a business with 25 or more employees.)

Nominee Company Name: _____

Address: _____ City: _____ Zip: _____

Chief Executive's Name & Title: _____

Phone: _____ FAX: _____

E-mail: _____

Describe how this business has served the community in the past 1-3 years through assisting with community projects, workings with non-profit entities, etc.:

Describe how business owners/managers/employees have provided volunteer service over the past 1-3 years by serving on boards and working with segments of the population that are in need:

Business Category: _____ Less than 25 employees _____ Over 25 employees:



Grand Junction Area
CHAMBER
OF COMMERCE

Nomination Submitted by: _____

Phone: _____ E-Mail: _____



Energy Issues Luncheon: State Energy Policy Issues

Will there be a statewide ban on fracking proposed for Colorado in 2014? How active are state agencies in collaborating with all energy players in the state? What's on tap for this legislative session? Join us for a lively discussion.



Presented by: Doug Flanders
Colorado Oil and Gas Association

December 11, 2013

12 Noon

GJPD Conference Room

Cost: \$15/GJACC Members

Register: Online at www.gjchamber.org or by calling 970.242.3214 ~ Space is limited so register early.

*All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.
Photos will be taken at Chamber events and used for marketing purposes.*

Congratulations To Growing Companies

At the last Quarterly Membership Meeting the Chamber recognized seven companies that have recently expanded and added jobs. Congratulations to the following for helping to grow our economy and our job base:

Company	Contact	Employees Added	Capital Investment	Square Footage
All Seasons Rental - Hotsy	John Tierney	6	\$3,200,000	
Naggy McGee's Irish Pub	Brian Oliver	8	\$150,000	
Comfort Keepers	Ora Lee	39	\$355,000	
Townsquare Media	Mark Tidd	4	\$150,000	
Dalby, Wendland & Co., P. C.	Sonya Foster	5	\$500,000	
TOTALS:		62	\$4,355,000	

If you are a company that has added jobs or made a capital expenditure, please contact diane@gjchamber.org or 970.263.2915 and let us know about it so we can honor you for your achievement during the next luncheon.

Recent Ribbon Cuttings



All Pets Center
 424 S 5th St, Grand Junction, CO 81501 | (970) 241-1976
 (Veterinarians) **New Owner** "We provide personalized high quality pet care in a relaxed and comfortable setting."



Grand Junction Funeral Home
 1022 Grand Ave, Grand Junction, CO 81501
 (970) 549-1114 (Mortuary/Funeral Homes/Crematory)
 "We promise to be with you at every turn to help you plan a service that celebrates your loved one's life in a meaningful way."



Intellitec College Cosmetology School
 2464 Patterson Rd, Grand Junction, CO 81505
 (970) 241-3452 (Education)
New Business
 "Good for students, Good for Employers, Good for Life"



Sequent Information Systems, LLC
 205 N 4th St Ste 302, Grand Junction, CO 81501
 (970) 254-0855 (Telephone: Communication Equipment & Services / Computer: Consultants/Network Services/ System Designers) **Business Expansion** "All your business phone and It needs are met with Sequent."



Spin City
 637 24 1/2 Rd, Grand Junction, CO 81505
 (970) 263-6930 (Family Entertainment Center)
New Business "Family Fun Center! Roller Skating, laser tag, bowling, arcade, and café."



STRIVE
 508 Fruitvale Ct, Grand Junction, CO 81501
 (970) 244-5506 (Liquor Stores) **New Location**
 "Striving to meet the needs of The People we Support."



Business Barometer

October 2013

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970.242.3214

Sales & Use Tax Revenue Collections			
October	2013	2012	% Change
City of Grand Junction	\$3,513,223	\$3,374,129	4.1%
Total YTD	\$33,632,551	\$34,003,937	-1.1%

Building Permits				
October	2013	Total Value	2012	Total Value
New Single Family Residence	29	\$7,144,346	24	\$6,948,141
New Commercial	3	\$198,540	5	\$652,022
Other	153	\$15,632,517	140	\$5,503,696
Totals	184	\$22,975,403	169	\$13,103,858
YTD Totals	1,486	\$157,516,664	1,267	\$100,858,287

MLS Statistics - Quarterly		
3rd Quarter	2013	2012
Total Sold	1,133	816
Dollar Volume	\$230,848,524	\$161,126,543
Total Sold YTD	2,339	2,254
Dollar Volume YTD	\$458,886,654	\$436,774,733

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
October	2013	2012
Occupancy Rate	55.3%	56.2%
Average Daily Room Rate	\$79.73	\$79.96

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2010	1,580	1,072
2011	1,217	854
2012	1,272	847

Source: Grand Junction Area Realtor Association

G J Regional Airport		
October	2013	2012
Enplaned	79,787	18,510
Deplaned Airfreight	756,687	734,312
Enplaned YTD	181,748	181,487
Deplaned YTD	7,881,543	8,478,083

Labor Market Statistics		
October	2013	2012
Civilian Labor Force	78,036	79,621
Total Employment	72,594	73,002
Total Unemployment	5,442	6,619
Unemployment Rate	7.0%	8.3%

2013 Chairman's Circle Members

Alpine Bank

ANB Bank

Bellco Credit Union

FCI Constructors, Inc.

Grand Junction City
Government

Holiday Inn & Suites -
Grand Junction Airport

Rocky Mountain Health
Plans

St. Mary's Hospital &
Regional Medical Center,
Inc.

US Bank

Wells Fargo Bank

gjchamber.org

YOUR LINK TO BUSINESS

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Grand Junction Area
Chamber of Commerce
360 Grand Avenue
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694
info@gjchamber.org



Grand Junction Area
CHAMBER
OF COMMERCE

Periodicals
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CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

Networking@Noon

Grand Junction Area
Chamber of Commerce

December 18, 2013

Golden Corral, 1100 Independent Ave

12:00 Noon to 1:00 p.m.

\$18 GJACC Members/\$23 Future Members/No Walk-Ins

Ever wonder how other local businesses solve problems concerning *marketing, promotion, human resources*, and other common business issues?

Networking@Noon is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

Advanced Registration Required

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501
Phone: (970) 242-3214 Fax: (970) 242-3694
On-line: www.gjchamber.org