



**YOUR LINK TO BUSINESS**

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**2009 How Did We Do?**

The Chamber brags on our website that our core competencies are:

- Building the Economy and Creating Jobs
- Being the Voice of Business
- Promoting the Community
- Offering Networking Opportunities

Here are some brief highlights of how we did in these areas in 2009

**Building the Economy and Creating Jobs:**

2009 was a year of economic turmoil in the Grand Valley. The task was not so much to create new jobs but help retain existing ones. Here is some of the ways we did that;

- Provided sponsorship and funding to help the Mesa County Library offer an online database, Reference USA, for businesses to use in data mining and market research and plan implementation
- Completed the third round of Listening to Business, a program geared toward learning barriers to business growth and finding ways to eliminate them.
- Supported (without success) modification to the COGCC rules prior to adoption in order to offer a balance between environmental stewardship and a positive business climate.
- Supported other business friendly actions at the local and state level that would result in economic growth including the approval of a permit for a bed and breakfast on 7<sup>th</sup> Street, challenging and opposing efforts to reverse the zoning approved for expansion of Brady Trucking at the

ballot box and supporting the application for the Pinon Ridge Uranium Mill.

- Ask residents and members to "Light up the Local Economy" by shopping area businesses during the holidays.

**Being the Voice of Business**

As a strong proponent for the business community the Chamber, in addition to its advocacy at the local and state level, stepped up its efforts at the federal policy level this year.

Highlights include:

- Took position on 38 pieces of legislation in the Colorado General Assembly that directly affected businesses including proposed employment law changes, taxes and fees, and workers compensation insurance.

**(Continued on Page 3)**

**Building Business Relationships**



November '09 Networking@Noon



Leadership Class: Water In The West

**Grand Junction Area Chamber of Commerce Board of Directors**

Dean Massey, Wells Fargo Bank - Chairman

Nina Anderson, Express Employment Professionals

Chip Barbieri, DT Swiss, Inc.

Betty Bechtel, Bechtel and Santo, LLP - Past Chair

Becky Brehmer, Razzmatazz

Earl Cogdill, U.S. Tech

Matthew Collins, Lewis Engineering, Inc.

Lois Dunn, Invest in Colorado West, Inc.

Lori Ellis, Johnson's House of Flowers

Tim Foster, Mesa State College

Cherie Gorby, St. Mary's Hospital & Regional Medical Center

Steven Gunderson, US Bank

Wade Haerle, EIS Solutions

David Hibberd, Big Nugget Supply, Inc.

John Hopkins, Rocky Mountain Health Plans

Craig Lamberty, United Companies - Chair Elect

Lynne Sorlye, Clarion Inn

Ron Tillery, Hoak Media

Derek A. Wagner, Wagner & Assoc.

**Chairman's Report by Dean Massey**



This is it! The Massey "reign of terror" as your Chairman of the Board comes to a close this month. The good news is that both the Chamber and yours truly appear to have come through the experience relatively unscathed.

As I look back over the past year I am proud of what this Chamber has done in working to preserve a positive business environment in the midst of some really tough economic whitewater.

A year ago we were outspoken in our support of the Brady Trucking zoning decision by the Grand Junction City Council and adamant about fighting the concept of zoning by the ballot box. Such a precedent would have created such uncertainty and project delays as to cause businesses to seriously consider future investments and expansions elsewhere than here. I am absolutely delighted the challenge to the petition was upheld by the City Clerk and ultimately the District Court.

Last Spring we were at the forefront in protesting certain elements of the proposed COGCC rules. We were fearful that added costs and delays would again drive investment elsewhere and send a signal that as a region we were "NOT open for Business" to an industry that had created thousands of high paying jobs, invested billions into the area, and paid hundreds of millions of dollars in state and local taxes. It is hard now to calculate how the rules that were adopted factored into corporate decision making that led to decline in drilling activity. However, with recent developments such as the opening of the Rockies Express

pipeline and the futures market for natural gas hovering around \$6 per cfs we may be on the verge of finding out.

This summer and fall federal legislation surrounding health care reform and the Markey/Waxman Energy Bill topped our political agenda. Contrary to popular belief we are not opposed to health care reform or responsible energy policy but we are opposed to elements in both that we view as "job cremators" and we will continue to fight those fights.

In between all of the headline grabbing policy issues your Chamber went about the business of helping its members build relationships through Business After Hours, Networking at Noon, and utilization of the new social online networks...yes we are face to face on Facebook, linked in on LinkedIn and tweeting away on Twitter.

We also made investments in tools that can help our members succeed, like helping to underwrite the cost of the Reference USA database now available at the Mesa County Public Library and introducing locally produced webinars that deliver training directly to your business and your desktop.

And there is one more accomplishment that I want to mention before I yield the floor to Craig Lamberty and next year's leadership. As a banker I have kept a close eye on our books this year. I've been pretty merciless in demanding that we make budget cuts and spur revenue generation. Thanks to a staff that has taken on extra workload and managed every penny along with you, the members, who continue to make those membership investments even in cash strapped times I am proud to announce that it appears this Chamber will end the year in the black.

It's been fun...I will see you at the Chamber Annual Banquet on January 29<sup>th</sup>!

*Dean*

[www.gjchamber.org](http://www.gjchamber.org)

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POSTMASTER: Send address changes to: [info@gjchamber.org](mailto:info@gjchamber.org)

Grand Junction Area Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501  
Or call 970.242.3214  
Subscription rate \$30 per year, included in Annual Dues.  
USPS 112-870

**2009 Chairman's Circle Members**

Alpine Bank

American National Bank

Anthem Blue Cross Blue Shield

City Market

Clarion Inn

ConocoPhillips

FCI Constructors, Inc.

Grand Junction City Government

Holiday Inn Grand Junction NE

Qwest Communications

Rocky Mountain Health Plans

St. Mary's Hospital & Regional Medical Center, Inc.

US Bank

Wells Fargo Bank

## 2009 How Did We Do?

(Continued from Page 1)

- Weighed in the proposed federal health care bills by voicing support for more access to coverage, being able to purchase insurance across state lines, incentives for preventive care, etc. We also voiced opposition to an employer mandate and a public option that would unfairly compete with the private sector.
- Voted to oppose the cap and trade requirements of the House Energy Bill as a move that would kill jobs and drive up energy costs for small businesses and consumers.
- Hosted multiple opportunities for members to meet and learn about issues and candidates and have conversations with local officials.

### Promoting the Community

The Chamber is a strong advocate for the Grand Valley and has a number of programs aimed at promoting what we currently have and making this an even better place to live and work. In 2009:

- Monitored and provided input on the development of a comprehensive plan for the Valley.
- Actively participated in the development of a Grand Valley Housing Strategy with the goal of increasing attainable workforce housing and more diversity in our housing stock.
- Utilized the Grand Junction Forum to explore key community assets and how to improve them.
- Trained future community leaders through the Mesa County Leadership Class and acclimated key personnel new to the community through the New Executives Program.

### Networking Opportunities

A key strength of this Chamber, networking opportunities expanded and improved in 2009:

- Business After Hours and Leads Groups were augmented by the Networking at Noon

monthly luncheons geared toward relationship building so members had multiple options for interaction.

- Social networking was introduced to members along with training on how to utilize it for business applications including the introduction of virtual ribbon cuttings.
- Special events to promote business opportunities were held including the Business Showcase and the webinar seminar series.

## Board Action

At the November Board meeting your directors appointed Nina Anderson to fill an unexpired term on the Board...voted to support the Pinon Ridge Uranium Mill application currently before the Colorado Department of Public Health and Safety...discussed elements of a local economic stimulus plan as part of the 2010 Chamber Business Plan and approved 13 businesses for membership in the organization.



*As a large, independent bank, connecting with our community is a direct reflection of who we are...*

*in caring, sharing and connecting.*

*We would like to wish you and yours a*

*Happy Holiday Season  
and a Prosperous New Year!*

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Orchard Mesa City Market  
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we take the worry out of your  
holiday entertaining...  
Your place or ours!*

Facility available for up to 100 people!



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801 N. 1st Street • Grand Junction  
[www.omarscatering.com](http://www.omarscatering.com)





# Light Up

the Grand Valley economy  
by spending locally.

Your holiday shopping budget may  
be tight, but just **by spending \$50**  
**with three area businesses you can**  
**have a total impact of \$252**  
on the Grand Valley economy!

Support your area business  
economy by shopping area  
businesses.

Go to  
<http://members.gjchamber.org>  
for suggestions of area businesses  
you can shop.



Welcome

New Members  
**Chamber**

Please add to your Membership Directory and Buyer's Guide



#### **Associates in Behavioral Counseling**

518 28 Rd, Ste B209  
Grand Jct, CO 81501  
Glenn Bordelon, M.A.  
(970) 245-3212  
[www.abcounseling.com](http://www.abcounseling.com)  
*Counseling*

#### **Dr. Ryan Davis**

700 Belford Ave, Ste 101  
Grand Jct, CO 81501  
Dr. Ryan Davis - (970) 241-8200  
[www.ryandavisdds.com](http://www.ryandavisdds.com)  
*Dentists: General/Cosmetic*

#### **Duckwall - ALCO**

2696 Hwy 50, Grand Jct, CO 81503  
Richard Jones - (970) 242-1593  
[www.ALCOstores.com](http://www.ALCOstores.com)  
*Department Stores*

#### **EideBailly, LLP**

655 N 12th St, Grand Jct, CO 81501  
Danny Bresnahan  
(970) 245-5181  
[www.eidebailly.com](http://www.eidebailly.com)  
*Accountants: Certified Public*

#### **EnergyWise Companies**

786 Valley Ct, Unit B  
Grand Jct, CO 81505  
Darin Carei - (970) 242-9473  
[www.energywisecompanies.com](http://www.energywisecompanies.com)  
*Consulting Services*

#### **Grand Rivers Mobile Home Park**

2925 North Ave A-2  
Grand Jct, CO 81504  
Mary Lord - (970) 242-3243  
*Mobile Home Parks*

#### **Grand Villa Assisted Living Community**

1501 Patterson, Grand Jct, CO 81506  
Rebecca Gray - (970) 241-9706  
[www.bacbloom.com](http://www.bacbloom.com)  
*Assisted Living*

#### **Hansen Weatherport Corp.**

1860 1600 Rd, Delta, CO 81416  
Linda Winters - (970) 874-6373  
[www.weatherport.com](http://www.weatherport.com)  
*Storage: Portable Buildings*

#### **Junior Service League**

PO Box 3221, Grand Jct, CO 81502  
Mandy Harter  
[www.jslgj.com](http://www.jslgj.com)  
*Clubs & Associations: Non Profit or Community Service*

#### **Match You Up Now Inc.**

Jeff Korn - (970) 422-6085  
[www.matchyouupnow.com](http://www.matchyouupnow.com)  
*Clubs & Associations: Non Profit or Community Service*

#### **Smith Coaches Inc.**

38 Uintah St  
Helper, UT 84526  
Corey Smith - (435) 472-8269  
*Buses: Charter*

#### **Taylor, Robert L (Bob)**

Montrose, CO 81501  
Bob Taylor - (970) 964-4656  
*Network Marketing*

#### **Watson Insurance & Financial Group**

743 Horizon Ct, Ste 374  
Grand Jct, CO 81506  
Cindy Watson - (970) 424-5359  
[www.watsonifg.com](http://www.watsonifg.com)  
*Insurance*

#### **Westwind Painting**

393 Roberts Ct, Grand Jct, CO 81504  
Mike Skillo - (970) 250-4324  
*Painting Contractors*

#### **Western Slope Communications**

751 Horizon Ct Ste 225  
Grand Jct, CO 81504  
Merle Allen - (970) 241-6460  
*Broadcasting Media: Television/Cable/Radio*

## 2010 Legislative Videoconference Schedule

The Grand Junction Area Chamber has finalized the Governmental Affairs Committee's 2010 videoconference schedule. These real time videoconferences allow state and federal lawmakers to connect with the local business



Colorado State Capitol

community to discuss regulatory and business issues.

The 2010 videoconference schedule is as follows:

- January 19
- February 2
- February 16
- March 16
- March 30
- April 13
- April 27

All legislative videoconferences will take place at 7:00 a.m. in

the Gallegos Board Room of the new classroom building at Mesa State College. Confirmed 2010 videoconference sponsors are Home Loan and Investment, Qwest, and GJ Area Realtors Association. A few sponsorship slots may be available; if your business is interested in this opportunity, please contact Mikaela King. Sponsors will be recognized through the Chamber's monthly newsletter, on the Daily Sentinel's "Chamber Page," and through the Legislative Links e-newsletter.



# Citizen of the Year Nomination

The Grand Junction Area Chamber of Commerce is soliciting nominations for individuals who have served the community in a special way. Please complete this form and return to the Chamber by January 4, 2010.

Name of Person Nominated: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_ FAX: \_\_\_\_\_

Describe how this individual gives unselfishly of his/her time to a wide variety of community projects:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

How does this person actively promote Grand Junction? \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Describe how this individual has been particularly involved in contributing to the community over the course of the year: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Please return or fax nomination form to:  
Grand Junction Area Chamber of Commerce  
360 Grand Avenue, Grand Junction, CO 81501  
(970) 242-3214 Office  
(970) 242-3694 Fax



# Business of the Year Nomination



The Grand Junction Area Chamber of Commerce is soliciting nominations for businesses that have served the community in a special way. Please complete this form and submit by January 4, 2010 or you can nominate a business on the web at [www.gjchamber.org](http://www.gjchamber.org).

The award will be presented in two different categories; a business with less than 25 employees and a business with 25 or more employees.

Name of Nominated Business: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_ Fax: \_\_\_\_\_

Describe how this business has served the community in the past 1-3 years through assisting with community projects, workings with non-profit entities, etc.: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Describe how business owners/managers/employees have provided volunteer service over the past 1-3 years by serving on boards and working with segments of the population that are in need: \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Business Category: \_\_\_\_\_ Less than 25 employees \_\_\_\_\_ Over 25 employees

Please return or fax nomination form to:  
Grand Junction Area Chamber of Commerce  
360 Grand Avenue, Grand Junction, CO 81501  
(970) 242-3214 Phone  
(970) 242-3694 Fax



## 2010 Legislative Policy Guidelines Finalized for Board Review: Substantial Changes Made to Keep Pace with Current Legislative Issues

The 14 Governmental Affairs subcommittees have been working to refine the Chamber's policy guidelines for the 2010 legislative session. Policy guidelines are reviewed and revised each year by subcommittees of experts in each of the 14 issue areas. After the guidelines are revised by subcommittees, the policies are taken to the full Governmental Affairs Committee for revision and approval, and then passed on to the Board of Directors for final review and authorization.

In order to demonstrate preparedness for potential legislative activity, major changes and additions have been proposed in the Health Care, Higher Education, Taxation, and Energy guidelines.

The health care subcommittee made numerous amendments to the respective policy guidelines, including a section which proclaims the Chamber's support

for health care reform that promotes greater affordability, community collaboration, and a higher level of stability.

In light of the recent budget cuts that have negatively affected higher education, the subcommittee clarified the critical need for a reasonable share of government funding in order to promote and establish updates and improvements in higher education.

The taxation subcommittee made a number of amendments and updates to the taxation policy guidelines in order to recognize recent modifications in tax legislation, such as the 2009 weakening of the Arveschoug-Bird Amendment via Senate Bill 228, the 2007 modification of the TABOR amendment via Senate Bill 199, and the current prolific federal debt.

In order to address the multiple energy issues that will inevitably play a major role in

the 2010 legislative session, the energy subcommittee added specific parameters under which the Chamber would support climate change legislation.

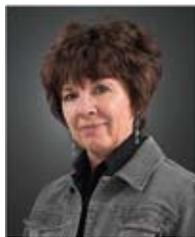
In addition to the major changes made in the aforementioned policy guidelines, several modifications have been proposed in the Economic Development, Housing, Initiatives, Mandates, and Transportation guidelines. The Immigration, Growth and Development, and Water guidelines will go to the Board with no proposed changes; and the Telecommunications guidelines are proposed to be considered obsolete and be moved to an archive.

The Board of Directors will be reviewing the policy guidelines at their December meeting; after which, the authorized guidelines will be made available for viewing on the Chamber's website.

## 2010 Officers Elected



Craig Lamberty



Lois Dunn



Dean Massey



Lori Ellis



Chris Thomas



Janet Brink

The Chamber Board of Directors accepted the officer nominating committee report and ratified the following slate of officers for 2010:

Chairman:	Craig Lamberty, United Companies
Chair Elect:	Lois Dunn, Invest in Colorado West, Inc.
Past Chairman:	Dean Massey, Wells Fargo
Secretary/Treas.	Lori Ellis, Johnson's House of Flowers
Vice Chair:	Chris Thomas, Community Hospital
Vice Chair:	Janet Brink, Brink's Fine Jewelers

In other action related to the composition of the Chamber Board, members unanimously elected Nina Anderson, Express Employment Services to complete the board term previously held by Omar Campos, Omar's Catering.



Grand Junction Area Chamber of Commerce

# 2010 Legislative Days at the Capitol **March 4 & 5, 2010**

## Mark your calendar today!

The Crowne Plaza and the Broker Restaurant have been reserved so you can come and make your voice heard; Colorado's legislators are expecting you...

Join us as we meet with the Colorado General Assembly for two informative and fun days at the State Capitol!

**SPACE IS LIMITED!**

So, reserve your spot today!

### Legislative Days at the Capitol 2010

Thursday & Friday, March 4 & 5, 2010

Select:  \$350 per person\* (single)  \$310 per person\* (double)

(\*cost includes transportation, meals, and lodging)

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Phone Number: \_\_\_\_\_

Email: \_\_\_\_\_

Attendees: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Method of Payment: \_\_\_\_\_ Bill my Chamber Account \_\_\_\_\_ Check Enclosed

\_\_\_\_\_ Charge to my MC/Visa/Discover # \_\_\_\_\_ Exp. Date: \_\_\_\_\_

**Return to: Grand Junction Area Chamber of Commerce, 360 Grand Ave, 81501, Fax to 970-242-3694**

**Register online: [www.gjchamber.org](http://www.gjchamber.org)**

All events require preregistration and prepayment. Registration fees are 50% refundable up to FIVE BUSINESS DAYS prior to event. Substitutions may be made at any time. If special assistance is needed, notification to the Chamber four days prior to event is required.



Grand Junction Area



## Providing Networking Opportunities

### Monthly Meetings

- 12/8 **Safety Council**  
10:30 AM, Chamber Office
- 12/8 **Governmental Affairs**  
4:00 PM, Chamber Office
- 12/9 **Mesa County Business Education Foundation**  
4:00 PM, Chamber Office
- 12/17 **Board of Directors**  
7:30 AM, Chamber Office

### Weekly

- GJACC Staff: Mondays, 7:30 AM
- Thursday AM Leads: 7:30 - 8:30AM
- Thursday PM Leads: 12 Noon - 1PM
- Friday AM Leads: 7:30 - 8:30AM

**NOTE: Committees may have a limited number of participants assigned each year, please call 242-3214 if you are interested in joining a specific committee.**

## December/January Events & Opportunities

Register online at [www.gjchamber.org](http://www.gjchamber.org)

**December 2 | 5:30 PM**  
**Mesa State College,**  
**Grand Mesa Hall**  
**Energy Briefing: Cap and Trade 101 How Will It Affect You**

A panel of representatives from the energy, utility and homebuilding community will give brief presentations about what Cap and Trade is and how it may affect individuals, businesses and industry.

**There is no cost to attend.** Reservations are encouraged to ensure proper seating.

**December 14 | 12:00 PM**  
**Mesa County Public Library**  
**ReferenceUSA Database Training**

Learn to search for Local and national business statistics, Physician and dentist records, Information on local area and home values. An up to date library card is all that is needed.

**There is no cost to attend.** Class size is limited.

**January 13 | 7:30 AM**  
**GJACC Conference Room**  
**Energy Briefing: Smart Grids**

Fred Eggleston, Xcel Energy will start off our 2010 energy briefing series with a presentation on smart grids, what they are, what they can do and why they may be an integral part of our future energy managements systems.

**There is no cost to attend.** Reservations are encouraged to ensure proper seating.

**January 20 | 11:45 AM**  
**Location: Hooters**  
**2880 North Ave**  
**Networking@Noon**

offers participants an opportunity to multi-task by having lunch and getting to know fellow business professionals. Relationships can and often do lead to more potential business. Enjoy getting to know one another in a relaxed setting.

**Cost, including lunch, is \$15 for GJACC members, \$20 for future members.**

**January 26 | 5:30 PM**  
**Banana's Fun Park**  
**Pavillion**

**Business After Hours**  
Business After Hours is the premier monthly networking event for business professionals. This program gives individuals the opportunity to discuss and share ideas while learning about other local businesses.

It is a relationship-building experience held in a relaxed setting that benefits you and your company through added contacts and resources.  
**Cost is \$9 in advance or \$11 at the door for Chamber members.**

**January 27 | 7:30 AM**  
**GJACC Conference Room**  
**Energy Briefing: Hydraulic Fracing**

Hydraulic fracing and its use in the recovery of natural gas in the region has been a hot topic since Representative DeGette targeted it for federal regulatory oversight in a

bill she introduced in the summer of 2009. Learn about the process, how and why it is used and how it is currently regulated.

**There is no cost to attend.** Reservations are encouraged to ensure proper seating.

**January 29 | 6:00 PM**  
**Two Rivers Conv. Center**  
**Chamber Annual Banquet**

Invitations will be in your mailboxes soon, but you don't have to wait to reserve a table, become a sponsor, volunteer to be one of our casino crew or nominate a deserving business or individual for our annual awards. Contact Shari Milholland at the Chamber office (263.2919).  
**Cost before 1/15/09: Individual - \$60 Corp. Table of 10 - \$685**  
Reservations are required.

## Energy Briefings - More Than Hot Air

The Chamber has several options for members to learn more about various aspects of energy and energy development over the next few weeks.

**Cap and Trade 101; How it Will Affect You, December 2<sup>nd</sup>, 5:30 PM to 7:00 PM, Mesa State College, Grand Mesa Hall Multipurpose Room.** A panel of representatives from the energy, utility and homebuilding community will give brief presentations about what Cap and Trade is and how it may affect individuals, businesses and industry.

**Smart Grids, January 13<sup>th</sup>, 7:30 AM, Chamber Conference Room.** Fred Eggleston, Xcel Energy will start off our 2010 energy briefing series with a presentation on smart grids, what they are, what they can do and why they may be an integral part of our future energy managements systems.

**Hydraulic Fracing, January 27<sup>th</sup>, 7:30 AM.** Hydraulic fracing and its use in the recovery of natural gas in the region has been a hot topic since Representative DeGette targeted it for federal regulatory oversight in a bill she introduced in the summer of 2009. Learn about the process, how and why it is used and how it is currently regulated.



**Xcel Energy Cameo Plant**

**Cameo Solar Tour, February 17<sup>th</sup>, 2:00 PM.** The pilot project that Xcel Energy has undertaken at the Cameo Plant is scheduled to begin this month with the solar panel construction completed.

Learn about the project and take a tour of the site. **Registration will be required and the initial tour will be limited to 20 people.**

**Energy Expo, February 26<sup>th</sup>, all day, Two Rivers Convention Center.** The Energy Expo Planning is already well underway so mark your calendars for this exciting and always informative annual event that the Chamber is proud to co-sponsor.



**Business After Hours: February '09**

## Catch This Pass!

A major benefit of Chamber membership is the opportunity to network and promote your business. The Chamber has several events per month that maximize your networking opportunities, including our always well-attended Business After Hours. Business After Hours is held the last Tuesday of each month, from 5:30 to 7:00 p.m. The event is held eleven times each year and is the Chamber's premiere networking activity, allowing individuals to meet over 300 potential customers each month.

One of the most convenient ways to ensure that you don't miss any of these important marketing opportunities is to purchase an **Annual Business After Hours Pass**, now on sale at the Chamber. Each pass is transferable within a business, so if you are unable to attend, simply call the Chamber for an alternate name badge. The cost of an **Annual Business After Hours Pass is \$80**. This rate gives pass holders a 15% discount from the prepayment price for

each individual event, and it saves the hassle of having to make reservations each month.

## Annual Banquet: January 29, 2010

Last year it was "adventures in business" as we celebrated and toasted the economy and businesses in the Grand Valley at the Chamber Annual Banquet. This year the theme will be different but the spirit of the event will not be.

This is a time to celebrate and enjoy each others' company as we blend business and pleasure at one of the largest parties held during the year. Invitations will be in your mailboxes sometime during the week of December 7<sup>th</sup> but you don't have to wait for one of these uniquely Chamber invites (The Post Office is already worried about what we will try to send this year!).

You can start to get in the mood by offering to sponsor an element of the evening, volunteering to be one of our casino pit crew (hint...it is a good way to garner a free adult beverage or two), or by nominating a deserving business or individual for our annual awards. The nomination forms can be accessed from our website.

Reservations are also available and can be arranged through Shari Milholland at the office (263.2919).

We will leave you with a small hint about this year's theme... odds are you are going to have an outstanding time!



**2009 Annual Banquet**

Grand Junction Area



# 2010 Event Calendar

## JANUARY

- Jan 13 Energy Briefing
- Jan 19 Legislative Videoconference @ MSC
- Jan 20 Networking @ Noon
- Jan 26 Business After Hours @ Banana's Fun Park Pavillion
- Jan 27 Energy Briefing
- Jan 29 Annual Banquet @ Two Rivers Convention Center

## FEBRUARY

- Feb 2 Legislative Videoconference @ MSC
- Feb 16 Legislative Videoconference @ MSC
- Feb 17 Energy Briefing
- Feb 17 Networking @ Noon
- Feb 23 Business After Hours @ Grand Valley Surgical Center
- Feb 26 Energy Expo @ Two Rivers Convention Center

## MARCH

- Mar 4-5 Grand Junction Days at the Legislature
- Mar 16 Legislative Videoconference @ MSC
- Mar 17 Networking @ Noon
- Mar 25 Energy Briefing
- Mar 30 Legislative Videoconference @ MSC
- Mar 30 Business After Hours @ StarTek

## APRIL

- Apr 8 Energy Briefing
- Apr 13 Legislative Videoconference @ MSC
- Apr 21 Networking @ Noon
- Apr 22 Energy Briefing
- Apr 27 Legislative Videoconference @ MSC
- Apr 27 Business After Hours @ Subaru

## MAY

- May 13 Energy Briefing
- May 18 Legislative Wrap Up Breakfast
- May 19 Networking @ Noon
- May 25 Business After Hours @ Fresh Start Dental
- May 29 JUCO World Series

## JUNE

- June 10 Energy Briefing
- June 16 Networking @ Noon
- June 29 Business After Hours @ Holiday Inn

## JULY

- July 21 Networking @ Noon
- July 27 Business After Hours @ Golf Club at Redlands Mesa

## AUGUST

- Aug 18 Networking @ Noon
- Aug 31 Business After Hours @ Mesa Developmental Services

## SEPTEMBER

- Sept 8 Job Fair
- Sept 15 Networking @ Noon
- Sept 17 Trade Show Seminar
- Sept 24 Golf Tournament @ Golf Club at Redlands Mesa
- Sept 28 Business After Hours @ Peczuh Printing

## OCTOBER

- Oct 20 Networking @ Noon
- Oct 26 Business Showcase @ Two Rivers Convention Center

## NOVEMBER

- Nov 17 Networking @ Noon
- Nov 30 Business After Hours @ Pro Buid

## DECEMBER

- Dec 15 Networking @ Noon

\*All dates & locations subject to change

For updated locations, times, and registration information:

[www.gjchamber.org](http://www.gjchamber.org)

(970) 242.3214

800.352.5286

## Recent Ribbon Cuttings/Groundbreakings



EnergyWise Companies, 786 Valley Ct, Unit B, Grand Junction, CO 81505, (970) 242-9473 | New Business (Consulting Services)



Mac Design Studio, www.designstudiomac.com (970) 201-2517 | New Business (Interior Decorators & Designers/Home Decorative Accessories)



State Farm Insurance - Ken Richards, 2107 N 12th St, Grand Junction, CO 81501, (970) 243-1000 | New Business (Insurance)

## Chamber Receives Best Of Business Award

The Small Business Commerce Association (SBCA) is pleased to announce that Grand Junction Area Chamber of Commerce has been selected for the 2009 Best of Business Award in the Chamber of Commerce category.

The SBCA Best of Business Award Program recognizes the best of small businesses throughout the country. Using consumer feedback and other research, the SBCA identifies companies that we believe have demonstrated what makes small businesses a vital part of the American economy. The selection committee chooses the award winners from nominees based off information taken from monthly surveys administered by the SBCA, a review of consumer rankings, and other consumer reports. Award winners are a valuable asset to their community and exemplify what makes small businesses great.

Working for you  
24 hours a day, 7 days a week.

[www.gjchamber.org](http://www.gjchamber.org)

## Check Out Member Coupons!

Need help with putting up those Christmas lights? Want to send some decadent cheesecake to your friends and clients at a discount? Tired of all that holiday cooking but not sure you can afford to eat out? Check out the Chamber's online member coupons for some great deals (like 25% off your first call for help with those lights, 10% off the cheesecake and half price Mondays at a Chamber member restaurant.

With the holidays coming there is no better time to see what great deals our Chamber members are offering. It's so easy to do! Just go to the Chamber website, [www.gjchamber.org](http://www.gjchamber.org), and click on "member discounts" to view the Chamber members who are offering coupons. Print the coupons that you intend to use and visit that Chamber member. It's fast, easy and keeps customers shopping with area businesses.

Grand Junction Area Chamber members who have not yet taken advantage of this free member benefit to promote their products and services can easily and quickly create their own coupons for listing on the site. Shari will be happy to assist you; she can be reached via e-mail ([shari@gjchamber.org](mailto:shari@gjchamber.org)) or phone (263-2914).

## PASS IT ON!

The Grand Junction Area Chamber of Commerce provides services and programs for you and your employees.

Once you've read this, pass it on to others at your business.

### Routing:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

## CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote a vision for economic growth."

### OUR CORE FUNCTIONS:

- Creating a Strong Local Economy
- Promoting the Community
- Providing Networking Opportunities
- Representing Business to Government

# gjchamber.org

YOUR LINK TO BUSINESS

VOLUME #27 • ISSUE #12

Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
info@gjchamber.org

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CO 81501

## Yes, we do have great maps . . .

But we're more concerned with the direction *your business is going...*

- Creating a Strong Local Economy
- Promoting the Community
- Providing Networking Opportunities
- Representing Business to Government

Grand Junction Area



Call for information:  
(970) 242-3214 • [www.gjchamber.org](http://www.gjchamber.org) | [info@gjchamber.org](mailto:info@gjchamber.org)