



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

# gjchamber.org

YOUR LINK TO BUSINESS

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## Chamber and CMU Team Up To Offer Scholarships

The Grand Junction Area Chamber of Commerce and Colorado Mesa University including its two-year division, Western Colorado Community College, have announced an innovative partnership to help local businesses assist employees in furthering their education.

The Grand Junction Chamber Workforce Development Scholarship, equal to 25% of in-state tuition for up to six credit hours per semester, is aimed at aiding local employers and helping to grow the collective skill set of the region's workforce. The scholarship is open to all employers in the CMU service area regardless of whether they are members of the Chamber or not and will help workers upgrade and update their skills.

"At CMU, we're constantly looking for ways to partner with the community and improve the educational attainment of the region," said Tim Foster, president of CMU. "We're very proud that we can help bring this scholarship program to the community."

As part of the partnership, employers may sponsor employees in expanding their skills through courses taken at CMU and WCCC, including courses offered in Montrose, during the 2014-15 academic year.

"Many employers that previously offered tuition assistance as a benefit to employees have been forced to cut back due to economic conditions and rising health insurance costs," said Diane Schwenke, president and CEO of the Grand Junction Area Chamber. "This program gives employers the flexible assistance they need to invest

in ongoing education for their workers, which benefits them, their employees and the community."

For complete details and to sign up, visit [gjchamber.org/forms/WorforceDevScholarship071814.pdf](http://gjchamber.org/forms/WorforceDevScholarship071814.pdf) or call Kris Calvin in the CMU Admissions Office at 970.248.1458. Please note that scholarship applications for the fall semester are due to the Chamber by **August 11th**.

## Interested in Serving on the Chamber Board?

The Nominating Committee of the Chamber Board of Directors is currently in the process of selecting a slate of new proposed directors to present to the membership and current Chamber Board for approval. There are five slots on the Board currently up for election this fall. Those selected will represent a cross section of the membership and their single four-year terms will begin January 1, 2015. Board members are expected to attend monthly Board meetings, serve as liaisons to other Chamber committees and attend as many Chamber functions as possible in order to stay in close contact with the membership they represent.

Anyone interested in serving is invited to submit a letter of interest by **August 19th** to the Chamber office, 360 Grand Ave., 81501. (If you have previously submitted a letter of interest there is no need to send another one unless you want to update it. Chamber staff keeps these on file from year to year). Letters should outline previous Chamber involvement and how the member is uniquely qualified to fulfill the requirements of a Chamber Board member.

Follow the Grand Junction Chamber on



and on [gjchamber.org](http://gjchamber.org)

## Grand Junction Area Chamber of Commerce Board of Directors

Greg Motz, Sun King Management  
- Chairman of the Board

Nina Anderson, Express Employment Professionals

Michael Anton, EmTech Inc.

Lisa Boyd, No Coast Sushi

Matthew Breman, Cranium 360

Michael P. Burke, Kain & Burke, PC  
- Immediate Past Chair

Grady Busse, Action Publishing Inc.

David Cesark, Mesa Energy Partners

Jeff Franklin - Bank of Colorado

Lu Ann Harrah, Harrahs - Hair - Skin  
- Nails

Jon Labrum, Jimmy John's Gourmet Sandwiches

John Marshall, Colorado Mesa University

Michael McBride, St. Mary's Hospital & Regional Medical Center

Paula Reece, Crossroads Fitness

Jamee Simons, Enstrom Candies

Carol Skubic, Wells Fargo Bank

Randy Stone, KREX | KREY | KREG | KFQX | KGJT

Pat Tucker, Conquest Developments, LLC

Nathan Wallace, CommWest

Diane Schwenke - President/CEO

[www.gjchamber.org](http://www.gjchamber.org)

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POSTMASTER: Send address changes to: [info@gjchamber.org](mailto:info@gjchamber.org)

Grand Junction Area Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501  
Or call 970.242.3214  
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## Chairman's Column

by Greg Motz



About the time you are reading this column, area students will be headed back to District 51 classrooms so it is fitting that I take a few minutes to discuss briefly what the Chamber is doing

in terms of promoting education and workforce development in the Valley. It is one of our top priorities and we've made great strides this year under the leadership of Future Workforce Committee Chairman Nina Anderson and Vice Chairman Grady Busse.

Many, if not most of you, are aware of our Young Entrepreneurs' Academy that helps students become CEOs and there is an update about the program elsewhere in the newsletter so the only thing I will say is **THANK YOU** to our members who help sponsor, mentor, volunteer and assist us in making that program work for middle and high school students.

There are also two new programs rolling out of the Future Workforce Committee. The first is one the committee, in close cooperation with School District 51 and the Mesa County Workforce Center, has been developing since late last year. The "Hire Me First" program will be piloted at Central High School this fall and is aimed at helping high school students become more workplace ready. Students can enroll for elective credit or simply sign up to participate. They will then be required to complete work keys testing in twelve areas, conduct career exploration independently and complete a career focus paper along with doing a presentation before employers, attending workshops aimed at the "soft skills" that are needed to be successful in the workforce and cap it off with

six hours of job shadowing at an area business. It is anticipated that students will complete the program over two years but they can accelerate the process at their discretion. Once all requirements have been met, they will be issued a "Hire Me First" certificate that they can show to employers indicating their employability. We as business people can help with this program by being sites for the job shadowing experience and committing to use the Hire Me First certification in our recruiting and hiring practices. I need to publicly thank Grady Busse, Action Publishing, who has donated the development and materials needed by students as they take this journey...that went above and beyond what is expected of a committee member.

The second program is the Chamber Workforce Development Scholarship developed in partnership with Colorado Mesa University. This program will allow you to send your employees "back to school" to learn new skills or upgrade new ones at a significant savings of 25% to you and your employees. Certain restrictions apply but this a great partnership between employers and higher education in this Valley and I hope many of you take advantage of it.

In addition to the Future Workforce Committee I would be remiss if I also did not point out the fine work of a sister organization to the Chamber, the Mesa County Business Education Foundation. Their 500 Plan is currently seeking volunteers to help third and fourth graders improve their reading and comprehension scores.

All of these programs would not be possible without the cooperation and collaboration that exists between entities such as CMU, Mesa County Workforce Center, School District 51 and the Chamber. This is a community that can achieve great things when we all work together, particularly when it comes to business and education.

**Greg Motz, Chairman**



# Energy Briefing: How Do Coloradans See Energy Development - A Discussion



There will be a number of ballot initiatives dealing with Energy Development on November's ballot. Join industry experts as they discuss the background, polling and potential outcomes of these initiatives.

**Wednesday, August 13, 2014**

**12:00 Noon - 1:00 PM**

**Grand Junction Police Department  
555 Ute Ave, 2nd Floor Conference Room**

**\$15/per person GJACC Members**

## **Energy Briefing: How Do Coloradans See Energy Development - August 13, 2014**

Company Name: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**Four convenient ways to register:** (Space is limited so register early)

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501 Phone: (970) 242-3214

Fax: (970) 242-3694

Online: [www.gjchamber.org](http://www.gjchamber.org)

\*All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.\*

## YEA! Update

The second Young Entrepreneurs' Academy begins in September and staff has spent the summer soliciting program sponsors, students and presenters. The official deadline for submitting applications by middle and high school students was July 31st. As of the newsletter deadline, the following students have been accepted pending their confirmation:

Zach Andrus  
 Michael Ash  
 McKenna Chism  
 Adam Clifford  
 Jacqueline Cole  
 Lindsey Garchar  
 Megan Garchar  
 Dalton Neely  
 Michael Smith  
 Dean Van Winkle

We wish to thank our program partners Western Colorado Community College, School District 51, Mesa County Workforce Center and Business Incubator Center. And, of course we could not do this without our program sponsors. They include:

### PRESENTING SPONSOR:

City of Grand Junction

### PREMIER SPONSORS:

CAPCO  
 Home Loan  
 Mesa County Workforce Center

### SCHOLARSHIP SPONSOR:

Mesa County Business Education Foundation

### INVESTOR PANEL SPONSORS:

Alpine Bank  
 Community Banks  
 Mesa County Valley School District 51  
 StarTek  
 The Redstone Group  
 US Bank

### CONTRIBUTORS:

Cranium 360

If you are interested in being a sponsor or volunteer for the program, please contact Betsy ([bbair@gjchamber.org](mailto:bbair@gjchamber.org)) for a list of positions we need filled.

## Join 500 Plan NOW!

School is back in session so now is the perfect time to make the commitment to become a 500 Plan volunteer. Volunteers give just one hour per week in eight week segments to work one on one with an elementary student. Test scores have shown that this one extra hour a week working with a community volunteer does work in helping students achieve proficiency. Background checks are required (we cover the costs) and a two hour training session is provided.

The students of Mesa County need all of us to work together on their behalf. It is easy to sign up. Simply email us ([bbair@gjchamber.org](mailto:bbair@gjchamber.org)) and we will forward your name to District 51 to get the ball rolling. To view more information about the program go to the Chamber website, [www.gjchamber.org](http://www.gjchamber.org) and click on 500 Plan.

## Small Business Development Resources Summit

Presented by SCORE



**Tuesday, August 19, 2014**  
**10:30-12:30**  
**Colorado Mesa University**  
**University Center, 2nd floor, Room 213**

Presentations will be made by:

Congressman Scott Tipton  
 SCORE  
 Colorado Mesa University  
 Grand Junction Business Incubator Center  
 Mesa County Workforce Center  
 Grand Junction Chamber of Commerce  
 Grand Junction Economic Partnership  
 Small Business Administration

Please RSVP to Andrea Garner

[andrea.garner@score.org](mailto:andrea.garner@score.org)

or

703-487-3664



# Health Care Summit for Employers

**August 19, 2014**

**Mesa County Workforce Center**

**7:00 AM Breakfast**

**7:30 AM to 11:00 AM Program**

**\$15 Chamber Members / \$25 Prospective Members**



The Chamber's Business Health Care Committee is hosting a workshop for businesses interested in learning more about options for providing health insurance and health care services to their employees. Topics covered include:

- Apples to Apples—Comparing Plan Costs and Features
- Navigating the Small Business Exchange
- Guiding Employees to Make Better Health Care Choices
- Creative Options for Employee Health Care



## **Health Care Summit For Employers - August 19, 2014**

Company Name: \_\_\_\_\_

Attendee Name (s): \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Method of Payment:  Invoice My Chamber Account:  Check Enclosed

Charge AMEX/MC/VISA/Discover # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

Return to: Grand Junction Area Chamber of Commerce, 360 Grand Avenue, GJ CO 81501 / PH: 970.242.3214  
FAX: 970.242.3694 / email: info@gjchamber.org

All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.



## Brag To Us!

The Chamber absolutely **LOVES** to spread positive economic news and celebrate business accomplishments. That is why we are asking you to tell us about any recent business expansions you've had in terms of increased employment or capital expenditures. In exchange for you telling

us about your business expansion we will buy you lunch at our next Quarterly Luncheon on September 22nd, present you with a hammer of progress to hang proudly on your wall and acknowledge your accomplishment in Chamber publications. All you have to do is pick up the phone and call us at 970.242.3214 or email [diane@gjchamber.org](mailto:diane@gjchamber.org). Give us the name of your company, the nature of your expansion and the name of who will be present to accept the award at our luncheon on September 22nd!

## Promote Your Business!

A golf tournament may sound like just a great networking opportunity on a Friday in late September when the weather is spectacular, but you can also use it to promote your business! Where else can you put your business brand/name in front of 200 business professionals from around the Grand Valley during a time when they are relaxed and open to the power of suggestion? Consider donating an item (*with your name on it of course*) to the Chamber's golf goody bags. We will need about 200 items by September 15th. Think golf balls, towels, markers, tees, sunscreen, snacks (*tip: patronize a fellow Chamber member grocery and then paste your name on the items*) you get the idea.

Want to up your profile even further? Consider donating a prize, sponsoring a hole or nabbing one of the special sponsorships still available. For more information or to let us know to reserve space for your item in the goody bags, contact Shari Milholland ([sharim@gjchamber.org](mailto:sharim@gjchamber.org) or 970.263.2919.



## Upcoming YPN Events

### YPN Before Hours

**August 6, 2014 | 7:30 AM**

**Location: Einstein Bros. Bagels**

Join YPN members for this monthly morning networking event. Piping hot coffee or tea, with a little mix and mingle. What a great way to start your business day.

### YPN Pub Crawl Fundraiser

**August 9, 2014 | 1:00 - 6:00 PM**

Join the Young Professionals Network of Mesa County on for the ultimate downtown Pub Crawl. Prizes will include, gift cards from local restaurants, downtown gift cards, bar swag and more. All participating venues are guaranteeing discounts for our crew. All proceeds from this event will be donated to the United Way of Mesa County!

### YPN After Hours

**August 21, 2014 | 5:00 pm**

**Location: Bostons The Gourmet Pizza**

### YPN Before Hours

**September 3, 2014 | 7:30 AM**

**Location: TBD**

### YPN After Hours

**September 18, 2014 | 5:00 pm**

**Location: Buffalo Wild Wings**

All of the events are posted on the YPN website at [www.ypnmc.org](http://www.ypnmc.org) and on the Facebook page at [www.facebook.com/ypnmc](http://www.facebook.com/ypnmc).



## Member Referral Program

### Help Us Grow Your Chamber

When you refer a company who becomes a member of the Chamber, we will extend our gratitude for each referral by giving you **\$25** in Chamber Bucks.

Contact Trisha Martinez at [trisha@gjchamber.org](mailto:trisha@gjchamber.org) or 242-3214 for details.



# Anti-Discrimination in Employment



As an employer you need to know:

- Basics of Colorado employment discrimination
- The definition of discriminatory harassment and discrimination
- Rights and responsibilities of employers and employees
- Recent changes in Colorado legislation which expand the remedies allowed to the successful anti-discrimination in employment litigant

**Thursday, September 16, 2014**

**7:30 - 9:30 AM**

**Mesa County Workforce Center**

**512 29 1/2 Rd**

**Presented by:**

**Frances McDonald**  
Colorado Civil Rights Division

**No Cost To Attend / Please RSVP**

## **Anti-Discrimination in Employment - September 16, 2014**

Company Name: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**Four convenient ways to register:** (Space is limited so register early)

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501 Phone: (970) 242-3214

Fax: (970) 242-3694

Online: [www.gjchamber.org](http://www.gjchamber.org)

\*All events require pre-registration. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event. Photographs will be taken at all Chamber events.\*

## Health Care Summit Offers "News To Use"



Many businesses in the Grand Valley, particularly those with less than 50 employees and a renewal date of January 1st, chose to renew their health insurance plans

early in 2013 to avoid having to deal with the implementation of the Affordable Care Act. After "kicking the can down the road" for a year these businesses are now faced with some tough choices regarding what to do next in terms of providing health benefits for their employees...or if they should even offer these benefits at all.

In order to give small businesses some options and a place to start when addressing this business issue the Chamber's Business Health Care Committee is hosting a Health Care Summit, sponsored by Rocky Mountain Health Plans and St. Mary's Hospital on Tuesday, August 19th, 7:30 AM to 11:00 AM at the Mesa County Workforce Center with breakfast beginning at 7:00 AM.

With a combination of formal presentations and informal networking with health care related exhibitors, participants will leave the event with information they can use to make informed decisions in coming months.

The formal program will include the following topics:

- Comparing Plan Costs and Features
- The Role Of A Broker
- Navigating the Small Business Exchange
- Helping Employees Manage Costs, a panel presentation that includes a presentation by a primary care physician, a wellness coach, and a demonstration of the Center for Improving Value in Health Care Database of costs of health care
- Options beyond traditional small group health insurance, another panel that looks at a membership model for primary care services, a partially self insured plan and the public assistance programs that employees can access.

Registration for Chamber members, which includes a full breakfast catered by the Cowboy and the Rose, is \$15. If you are interested in being an exhibitor or to register as an attendee, go to the Chamber website, [www.gjchamber.org](http://www.gjchamber.org).

## Cash Mobs Scheduled For August And September

On behalf of the Chamber and Callie at The Baker's Boutique we want to thank everyone who participated in our first ever cash mob on July 16th. Callie reported that she did almost **five and a half times** the business

she does on a normal Wednesday in the summer. In fact she ran out of cupcakes a couple of hours before closing proving that if we each do a little we do a lot to help local businesses.

Based on that spectacular launch we have scheduled our next two cash mobs:

### August 20th: Johnson's House of Flowers

One of our oldest businesses. This is your chance to pick up an item or a flower and show someone you care!

### September 17th: Alida's on Main Street

There will still be produce available but check out everything else that Farmer Bob stocks and buy a treat or a trinket for you or a friend!

To participate, simply stop by these fine businesses on the date shown above during regular business hours and buy something for around \$10 or less. When you check out please tell the cashier you are with the Chamber cash mob so we can show once again the impact of these events. We could not do it without you so mark your calendars and join us!



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

2014

Ribbon Cuttings

*Reserve Your Date Now!*

Grand Opening \* Groundbreaking  
New Location \* New Owner

Call 242-3214





# Quarterly Membership Luncheon Candidate Forum



Before casting your ballot, become an educated voter by making plans to join us as we get to know the candidates and learn about their perspectives on business.

**Date:** September 22, 2014  
12:00 Noon  
**Location:** DoubleTree Hotel by Hilton  
743 Horizon Dr  
**Cost:** \$18/person GJACC Members  
\$23/person General Admission

## Quarterly Membership Luncheon/Candidate Forum - September 22, 2014

Company Name: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Method of Payment:  Bill My Chamber Account:  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**Four convenient ways to register:** (Space is limited so register early)

- Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501
- Phone: (970) 242-3214
- Fax: (970) 242-3694
- On-line: [www.gjchamber.org](http://www.gjchamber.org)

\*All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.\*

# WELCOME NEW MEMBERS!

## Appleton Clinics

607 25 Rd Ste 100 (Effective 9/1/14)  
Grand Junction, CO 81505  
Bret Pomrenke - (970) 242-1566  
[www.appletonclinics.com](http://www.appletonclinics.com)  
Medical Services

## AT&T

188 Inverness Dr West  
Englewood, CO 80112  
Nate Zager - (303) 809-9850  
[www.att.com](http://www.att.com)  
Telecommunications/Long Distance

## Blue Moose BBQ & Grill

2839 North Ave  
Grand Junction, CO 81501  
Nicole Montoya - (970) 243-4300  
Restaurants

## Candlewood Suites - Parachute

233 Grand Valley Way  
Parachute, CO 81635  
Tammy Patton - (970) 285-9880  
[www.ihg.com/candlewood](http://www.ihg.com/candlewood)  
Hotels/Motels

## Delta Disaster Services of Western Colorado

584 N Commercial Dr  
Grand Junction, CO 81505  
Amy Milyard - (970) 778-7966  
Fire & Water Restoration Services

## GOAL Academy (Guided Online Academic Learning)

Mesa Mall, 2424 Hwy 6 & 50 Ste 526  
Grand Junction, CO 81505  
Kevin MacVittie - (877) 776-4625  
[www.goalac.org](http://www.goalac.org)  
Education

## Hotel Colorado

526 Pine St,  
Glenwood Springs, CO 81601  
Kaylyn Stewart - (970) 945-6511  
[www.hotelcolorado.com](http://www.hotelcolorado.com)  
Hotels/Motels

## Hotel Telluride

PO Box 1740, Telluride, CO 81435  
Amanda Acosta - (970) 369-1188  
[www.thehoteltelluride.com](http://www.thehoteltelluride.com)  
Hotels/Motels

## Lunderful Local Deals, LLC

Eric J. Lund - (774) 408-7100  
Advertising/Marketing/Public Relations/  
Graphic Art

## Motoplex

PO Box 728, Palisade, CO 81526  
Cristopher Hogan - (970) 549-4305  
[www.scooterpalisade.com](http://www.scooterpalisade.com)  
Scooter Rentals

## Pilot Travel Centers

2195 Highway 50  
Grand Junction, CO 81505  
Kregg Clemens  
(970) 245-1491  
<http://pilotflyingj.com>  
Fuel Provider / Travel Center

## Raise 'n Glaze

2412 Patterson Road, Ste 8  
Grand Junction, CO 81505  
Jonathan Dimock  
(970) 210-6440  
[www.raisenglaze.com](http://www.raisenglaze.com)

Preston Sanders  
(970) 778-6705  
Window Cleaning

## Thunderstruck Valley

436 Main St  
Grand Junction, CO 81501  
Butch Miller - (970) 248-9022  
[www.thunderstruckvalley.com](http://www.thunderstruckvalley.com)  
Nightclub

## Transwest Trucks, Inc.

PO Box 16086  
Denver, CO 80216  
Mark Love - (970) 256-1081  
[www.transwest.com](http://www.transwest.com)  
Recreational Vehicle: Sales/  
Parts/Service

## The Wag Resort

398 Indian Rd  
Grand Junction, CO 81501  
Peggy Barron  
(970) 241-2949  
[www.WagResort.com](http://www.WagResort.com)  
Pet: Boarding & Grooming

## Valley Surgical Care & Aesthetics/Dr. Brad Case MD

2478 Patterson Rd, Ste 4  
Grand Junction, CO 81505  
Lisa Case  
(970) 773-1946  
[www.valleysurgicalcare.com](http://www.valleysurgicalcare.com)  
Physicians & Surgeons

## WebCreate.com, LLC

Martin Wiesiolek  
(970) 248-9600  
<http://webcreate.com>  
Website: Design, Development, Digital  
Services



## Digital Marketing Made Easy!

Schedule your training today:  
[savelocalnow.com/training](http://savelocalnow.com/training)

### SEO Services

SEO services where your data is optimized for search engines and other publishers. A \$150-\$1,500/month value.

### Facebook, Twitter, Google+

One click social media sharing for both you and your customers.

### Daily Deal Services

Daily Deals and promotions without losing ANY of the revenue.

### iPhone & Android apps

User friendly app for the whole community. The information is controlled by you!

### Event Publishing

Event Publishing for your business and the entire community. A \$30-\$100 per month value.

### Member Blog

Check out the blog for advice, tips and tricks on how to get more customers.

### Email Marketing

60-second email creation without the need to hire expensive experts. A \$15-\$150 per month value.

### Analytics

Cross-channel analytics delivered in real time. A \$30-\$500 per month value.

# Mark Your Calendar ~ Details & Registration online at [gjchamber.org](http://gjchamber.org)

**AUG 6 | 7:30 AM**  
**YPN Before Hours**  
 Einstein Bros. Bagels  
 Cost: Buy Your Own Beverage

**AUG 9 | 1:00 - 6:00 PM**  
**YPN Pub Crawl Fundraiser**  
 Various locations downtown Grand Junction. Fundraising event with proceed going to United Way of Mesa County.  
 Cost: \$20 per person

**AUG 13 | 12:00 Noon**  
**Energy Briefing: How Do Coloradans See Energy Development**  
**GJ Police Dept. 2nd Flr**  
 Advance Registration: \$15 for GJACC members.

**AUG 19 | 7:30 AM**  
**Health Care Summit For Employers**  
 Mesa County Workforce Business Center  
 Workshop for businesses interested in learning about health care options.  
 Cost: \$15 for GJACC Members includes breakfast.

**AUG 20 | 12:00 Noon**  
**Networking@Noon**  
 Wine Country Inn  
 Advance Registration Required: \$18 for GJACC members.

**AUG 21 | 5:00 PM**  
**YPN After Hours**  
 Boston's The Gourmet Pizza  
 YPN members first drink included. \$5 for guests.

**AUG 26 | 5:30 PM**  
**Business After Hours**  
 Bulldog Machine & Production Service  
 Advance Registration: \$10 for GJACC Members.

**SEP 3 | 5:00 PM**  
**YPN Before Hours**  
 Location: TBD  
 Cost: Buy Your Own Beverage

**SEP 10 | 12:00 Noon**  
**Energy Briefing: Oil and Gas Ballot Issues Demystified (Tentative)**  
 To Be Determined  
 Advance Registration: \$15 for GJACC members.

**SEP 16 | 7:30 AM**  
**Anti-Discrimination In Employment**  
 MC Workforce Center  
 No Cost To Attend.  
 Advanced Registration Required.

**SEP 17 | 12:00 Noon**  
**Networking@Noon**  
 Famous Dave's  
 Advanced Reservations Required: \$18 for GJACC members.

**SEP 18 | 7:30 AM**  
**Business At Breakfast Sam's Club**  
**No cost to attend.**  
 Reservations requested.

**SEP 18 | 5:00 PM**  
**YPN After Hours**  
 Buffalo Wild Wings  
 YPN members first drink included. \$5 for guests.

**SEP 22 | 12:00 Noon**  
**Quarterly Membership Lunch / Candidate Forum**  
 DoubleTree by Hilton  
 Sponsored by ANB Bank  
 Advance Registration: \$19 for GJACC members.

**SEP 26 | 7:30 AM or 1 PM**  
**Chamber Golf Tournament**  
 Golf Club at Redlands Mesa  
 Don't miss THE tournament of the season. Sponsored by Shaw Construction. Corporate Team \$600, Individual Player \$110.

**SEP 30 | 5:30 PM**  
**Business After Hours**  
 Avant-Garde Advisors, LLC and Timberline Bank  
 Advance Registration: \$10 for GJACC members.

**OCT 15 | 12:00 Noon**  
**Networking@Noon**  
 No Coast Sushi  
 Advanced Reservations Required: \$18 for GJACC members.

**OCT 28 | 4 - 8 PM**  
**Business Showcase**  
 Two Rivers Conv Center  
 Booth Spaces Starting at \$385 for GJACC Members

**OCT 30 | 5:00 PM**  
**YPN After Hours**  
 Tequila's (Near Mesa Mall)  
 YPN members first drink included. \$5 for guests.

## GJACC Events Registration Form: August, September & October 2014

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> YPN Before Hours - 8/6      | <input type="checkbox"/> YPN Before Hours - 9/3             | <input type="checkbox"/> Golf Tournament - 9/26      |
| <input type="checkbox"/> YPN Pub Crawl - 8/9         | <input type="checkbox"/> Energy Briefing - 9/10             | <input type="checkbox"/> Business After Hours - 9/30 |
| <input type="checkbox"/> Energy Briefing - 8/13      | <input type="checkbox"/> Anti-Discrimination Seminar - 9/16 | <input type="checkbox"/> Golf Tournament - 9/26      |
| <input type="checkbox"/> Health Care Summit - 8/19   | <input type="checkbox"/> Networking at Noon - 9/17          | <input type="checkbox"/> Business After Hours - 9/30 |
| <input type="checkbox"/> Networking at Noon - 8/20   | <input type="checkbox"/> Business at Breakfast - 9/18       | <input type="checkbox"/> Networking at Noon - 10/15  |
| <input type="checkbox"/> YPN After Hours - 8/21      | <input type="checkbox"/> YPN After Hours - 9/18             | <input type="checkbox"/> Business Showcase - 9/28    |
| <input type="checkbox"/> Business After Hours - 8/26 | <input type="checkbox"/> Quarterly Luncheon - 9/22          | <input type="checkbox"/> YPN After Hours - 10/30     |

Company Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Method:  Bill my Chamber Account  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**\*All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.\***

RECENT RIBBON CUTTINGS



**BeeHive Homes of Grand Junction**  
 2395 H Rd, Grand Junction, CO 81505 | (970) 549-6554 (Assisted Living)  
 "Quality Assisted Living in a residential setting."- **New Business**



**Brown's Cremation Service**  
 562 W Crete Circle Ste 101, Grand Junction, CO 81505  
 (970) 255-8888 (Cremation Service) "Grand Junctions newest & lowest cremation & burial service."  
**New Business**



**Grand Junction Funeral Home**  
 1022 Grand Ave, Grand Junction, CO 81501  
 (970) 549-1114 (Mortuary/Funeral Homes) "Under new ownership, family owned funeral home with affordable pricing."- **New Owners/Grand Opening**



**Pinnacol Assurance**  
 744 Horizon Ct Ste 100, Grand Junction, CO 81506  
 (800) 873-7242 (Insurance)  
**New Location**



**Tanfastic**  
 2905 Patterson Rd Ste 102, Grand Junction, CO 81504  
 (970) 434-8711 (Tanning) "Full service tanning salon & spa"  
**Business Expansion**

# 21st Annual Golf Tournament



FRIDAY, SEPTEMBER 26, 2014

THE GOLF CLUB AT REDLANDS MESA

**Corporate Team 4-Some \$600**

Includes 1 Hole Sponsorship. Double shotgun format: 7:30 a.m. or 1 p.m. (Preferred time is on first come basis) Includes cart, green fees, lunch, two drinks during the course of play and award dinner. Your company will be recognized in all online and hard copy Chamber publications.

**Individual Player \$110**

**Beverage Cart Sponsorship \$500**

One 2-some golf package. Your logo and name prominently displayed on beverage carts. Your company will be recognized in the tournament program and all online and hard copy Chamber publications.

**Golf Cart Sponsorship \$700**

Your company name prominently displayed on a sign placed on each golf cart. Your company will be recognized in all online and hard copy Chamber publications.

**Hole Sponsorship \$200**

Your company name prominently displayed on a sign placed at either a tee box or green for the duration of the tournament. Your company will be recognized in all online and hard copy Chamber publications.

**Swag Bag Sponsorship:**

Sponsor to provide 250 items to be placed in goody bags for golfers. Your company is also mentioned in the tournament program, follow-up publicity in the Chamber newsletter and The Daily Sentinel

**Range Ball Sponsorship \$400**

One individual player. Inclusion in all event marketing. Your company name and logo prominently displayed near range ball machine and on driving range. Your company will be recognized in all online and hard copy Chamber publications.

**Keg Sponsorship (2 available) SOLD**

One individual player. Your company name prominently displayed on a sign placed at either a tee box or green for the duration of the tournament. Your company will be recognized in the tournament program and all online and hard copy Chamber publications. Sponsorship includes cost of one domestic beer keg.

**Dinner Sponsorship \$400**

One 2-some golf package. Your company name prominently displayed on a sign placed in clubhouse during duration of dinner. Your company will be recognized in the tournament program and all online and hard copy Chamber publications.

**Prize Sponsorship:**

(Items valued at \$45 or more)  
Prizes to be given for Longest Drive, Longest Putt, and Closest to the Pin. Your company will be recognized in the tournament program and all online and hard copy Chamber publications.

**\*\*Golf Tournament Sponsorships are offered on a first-paid, first-served basis\*\***

**Select from the following sponsorship choices:**

- Corporate Team - \$600     Beverage Cart - \$500     Range Ball - \$400     Dinner - \$400     Swag Bag (250 items)  
 Individual Player - \$110     Hole - \$200     Keg - \$400     Golf Cart - \$700     Prize (\$45+ value)

Business Name: \_\_\_\_\_

Contact Person (Team Player 1): \_\_\_\_\_ Phone: \_\_\_\_\_

Player 2: \_\_\_\_\_ Player 3: \_\_\_\_\_ Player 4: \_\_\_\_\_

Early Bird Tee Time 7:30 a.m. (sign-in 6:30-7:30 a.m. with continental breakfast)

Afternoon Tee Time 1 p.m. (sign-in 12:00-1:00 p.m. with hot dogs & drinks)

\*\*Cart, green fees and two beverages included for all golfers\*\*

Number of Additional Dinner Guests Attending (\$15/person) \_\_\_\_\_

Enclosed Check \$ \_\_\_\_\_

Bill my Chamber Account \$ \_\_\_\_\_

VISA/MC/DISCOVER/AMEX #: \_\_\_\_\_ EXP. \_\_\_\_\_

Authorized Signature \_\_\_\_\_ email: \_\_\_\_\_

RETURN TO: THE GRAND JUNCTION AREA CHAMBER OF COMMERCE \* 360 GRAND AVE. \* GRAND JUNCTION, CO 81501  
 FAX: 970-242-3694 \* TEL: 970-242-3214 \* EMAIL: sharim@gjchamber.org

*All events require preregistration and prepayment. Registration fees are nonrefundable four business days prior to the event. Substitutions may be made at any time.*

## Announcing the 2014-2015 Mesa County Leadership Class

The Grand Junction Area Chamber is proud to sponsor the Mesa County Leadership program. The program provides a comprehensive look at various unique aspects that form our community, including local government, public lands, health care, education and human services. The program spans ten months and more than 70 hours of interactive learning for participants chosen to be in the class. Classes are coordinated by local community leaders.

Since 1991 the class has graduated over 225 individuals, some of which have gone on to serve on non-profit boards and run for public office.

The following individuals have been chosen to participate in the next Mesa County Leadership program which starts in September and continues through May of 2015:

Alyssa Austin - Partners

Ken Brownlee - Brownlee Appraisal Services, Inc.

Kelsi Donohue - Ute Water Conservancy District

Jennifer Fogarty - Kolorado Resources

Taylor Grant - Cranium 360

Alyssa Hampson - HopeWest

Shaver Hansen - Home Loan & Investment Co

Carolee Hawkins - Alpine Bank Grand Junction

Christian Herrera - KREX-TV | KREY-TV | KREG-TV |

KFQX-TV | KGJT-TV

Benjamin Hoffman - Ute Water Conservancy District

Peter Icenogle - Blythe Group + Co

Clay Marshall - FCI Constructors, Inc.

Jaime Martinez - Dalby, Wendland & Co., P.C.

Nicole Millican - ANB Bank - Downtown

Carmen Moyer - St. Mary's Hospital Foundation

Matt Price - State Farm Insurance - Matt Price

Nathan Rhodes - Servpro of Grand Junction

Jodi Romero - Grand Junction City Government

Frank Whidden - Mesa County Administration

Trevor Wickersham - Hilltop Community Resources

Peggy Wilson - US Bank Clifton



2013/14 Mesa County Leadership Class Graduates



The Montrose Chamber of Commerce hosted the 2nd Annual Western Slope Chamber Executive Meeting on July 29 at the Bridges Golf Course & Country Club. Topics discussed were 2014 ballot initiatives, oil & gas, member dues structure, member retention, industry trends, and events and fundraisers.

Pictured L to R - Top row - Stephanie Kobald (Meeker), Frank Ladd (Rifle), Diane Schwenke (Grand Junction), Dena Guttridge (Cortez), Juliann Adams (Palisade), Brad McCloud (Delta), Joni Bates (Glenwood), Tammy Scott (Gunnison). Bottom row - Jack Llewellyn (Durango), Jenni Sopsic (Montrose), Andrea Stewart (Carbondale), and Kristin Steele (Rangely).

## U.S. Chamber is NOT Us!

As the political season heats up, the Chamber office has received several calls expressing dismay at the U.S. Chamber's efforts to oust tea party candidates and advance an immigration reform bill along with questions asking if that reflects the Grand Junction Chamber position as well.

It is important to note that the U.S. Chamber is simply an organization that your local Chamber belongs to. We are not in any way bound to follow their lead on issues or candidates and their policies are not always in line with your local chamber's policies and positions.

However, on several business issues that matter to us, including the ongoing business regulatory climate and the federal efforts aimed at hampering energy development we do agree and sometimes jointly advocate. That is why we continue our membership which is about fifty cents per member based on the current dues we pay.

If anyone has further questions about this relationship, we urge you to call and talk with Diane or Betsy in the office.

Building Business Together



# Business Showcase 2014

Tuesday, October 28, 2014

4:00 - 7:30 PM

Two Rivers Convention Center

Booth - \$385/Member or \$685/Non-Member

Endcap - \$485/Member or \$755 Non-Member

Register online at [www.gjchamber.org](http://www.gjchamber.org)

## 2014 Business Showcase Booth Registration

**Booth Details:** Check all boxes that apply to your registration.

- |  |  |   |
|--|--|---|
| <input type="checkbox"/> <b>Booth \$385/\$685</b>  | (10'x10' space with one 8' draped backdrop, two 3' skirted side rails, 1 table & 2 chairs)               | <input type="checkbox"/> Need Electricity |
| <input type="checkbox"/> <b>Endcap \$485/\$755</b> | (10'x10' PRIME SPACE with one 8' draped backdrop backdrop, one 3' skirted side rail, 1 table & 2 chairs) | <input type="checkbox"/> Need WiFi        |

Booth Choice #1 \_\_\_\_\_ #2 \_\_\_\_\_ #3 \_\_\_\_\_

Company Name: \_\_\_\_\_

Contact Person: \_\_\_\_\_

Method of Payment: \_\_\_\_\_ Bill my Chamber Account \_\_\_\_\_ Check Enclosed

\_\_\_\_\_ Charge to my MC/ VISA/Discover # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Return to: Grand Junction Chamber, 360 Grand Ave, Grand Junction, CO. Fax: 970-242-3694.

All events require preregistration and prepayment. Registration fees are nonrefundable FOUR BUSINESS DAYS prior to event. Substitutions may be made at any time. If special assistance is needed, notification to the Chamber four days prior to the event is required.

Media Sponsors:





# Business Barometer

## June 2014

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

[info@gjchamber.org](mailto:info@gjchamber.org)

970.242.3214

| Sales & Use Tax Revenue Collections |              |              |          |
|-------------------------------------|--------------|--------------|----------|
| June                                | 2014         | 2013         | % Change |
| City of Grand Junction              | \$3,417,679  | \$3,394,711  | 0.7%     |
| Total YTD                           | \$20,308,535 | \$19,799,301 | 2.6%     |

| Building Permits            |      |              |      |              |
|-----------------------------|------|--------------|------|--------------|
| June                        | 2014 | Total Value  | 2013 | Total Value  |
| New Single Family Residence | 29   | \$7,178,552  | 26   | \$5,731,427  |
| New Commercial              | 1    | \$3,270,867  | 1    | \$4,127,123  |
| Other                       | 148  | \$3,995,235  | 162  | \$6,960,044  |
| Totals                      | 178  | \$14,444,654 | 189  | \$16,818,594 |
| YTD Totals                  | 987  | \$85,120,527 | 910  | \$85,151,621 |

| MLS Statistics - Quarterly |               |               |
|----------------------------|---------------|---------------|
| 2nd Quarter                | 2014          | 2013          |
| Total Sold                 | 908           | 1,118         |
| Dollar Volume              | \$199,012,925 | \$23,920,498  |
| Total Sold YTD             | 1,478         | 1,474         |
| Dollar Volume YTD          | \$309,355,845 | \$281,324,778 |

Source: Grand Junction Area Realtor Association

| Hotel/Motel Occupancy   |         |         |
|-------------------------|---------|---------|
| June                    | 2014    | 2013    |
| Occupancy Rate          | 71%     | 72.1%   |
| Average Daily Room Rate | \$86.11 | \$86.05 |

| Mesa County Foreclosures |              |                     |
|--------------------------|--------------|---------------------|
| Year                     | Number Filed | Number Gone to Sale |
| 2011                     | 1,217        | 854                 |
| 2012                     | 1,272        | 847                 |
| 2013                     | 781          | 564                 |

Source: Mesa County Public Trustee

| G J Regional Airport |           |           |
|----------------------|-----------|-----------|
| June                 | 2014      | 2013      |
| Enplaned Passengers  | 19,142    | 19,202    |
| Deplaned Airfreight  | 617,581   | 858,475   |
| Enplaned YTD         | 108,331   | 103,867   |
| Deplaned YTD         | 3,687,564 | 4,687,316 |

| Labor Market Statistics |        |        |
|-------------------------|--------|--------|
| June                    | 2014   | 2013   |
| Civilian Labor Force    | 76,419 | 77,298 |
| Total Employment        | 71,460 | 70,514 |
| Total Unemployment      | 4,959  | 6,784  |
| Unemployment Rate       | 6.5%   | 8.8%   |

Sources: Grand Junction Area Realtor Association, Colorado Workforce, Grand Junction City Sales Tax Department, Grand Junction Regional Airport, Grand Junction Visitor and Convention Bureau, Mesa County Building Department, Rocky Mountain Lodging Report



## 2014 Chairman's Circle Members

Alpine Bank

ANB Bank

FCI Constructors, Inc.

Grand Junction City  
Government

Holiday Inn & Suites -  
Grand Junction Airport

Rocky Mountain Health  
Plans

St. Mary's Hospital &  
Regional Medical Center,  
Inc.

US Bank

Wells Fargo Bank

# gjchamber.org

YOUR LINK TO BUSINESS

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Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
info@gjchamber.org



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

Periodicals  
Postage  
PAID AT  
Grand Junction  
CO 81501

## CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

### OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

# Networking@Noon

Grand Junction Area  
Chamber of Commerce

## August 20, 2014

**Wine Country Inn**

**777 Grande River Dr, Palisade**

**11:45 a.m. to 1:00 p.m.**

**\$18 GJACC Members/\$23 Future Members**

**Advanced Registration Required**

**Networking@Noon** is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

### Four Convenient Ways To Register:

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501

Phone: (970) 242-3214 Fax: (970) 242-3694 Online: [www.gjchamber.org](http://www.gjchamber.org)