



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

# gjchamber.org

YOUR LINK TO BUSINESS

## FEATURES

- 2 Candidate Forum Slated for October 8th
- Leading You To Business Success
- 3 Quarterly Energy Luncheon
- 4 Updated Maps Available In August
- Brag To Us
- August YPN Events
- 5 Quarterly Membership Luncheon
- 6 Travel To Panama
- 10 Chamber Golf Tournament
- 11 Business Showcase 2013

## IN EVERY ISSUE

- 7 Welcome New Members
- 8 Upcoming Events Registration Form
- 9 Recent Ribbon Cuttings
- 12 Business Barometer

## Young Entrepreneurs' Academy Update

As of this printing, we have 11 students that have been accepted into the YEA. With classes starting in just seven weeks, we are also pleased to announce that Community Banks of Colorado has signed on as a Scholarship Sponsor and that George Rau, Primerica and Kevin VanGundy, BEACON Senior Newspaper have volunteered for various classroom duties.

Our congratulations to the following students:

**Maximilian Adamson**  
**Grand Junction High School**

**Kainoa Cunningham**  
**Redlands Middle School**

**Maile Cunningham**  
**Redlands Middle School**

**John David**  
**Fruita Monument High School**

**Liliana Flannigan**  
**Caprock Academy**

**Jordan Hikaru DeLeon**  
**Palisade High School**

**Briana Elias**  
**Palisade High School**

**Jared Sheader**  
**Redlands Middle School**

**Austin Watson**  
**Central High School**

While the official deadline was July 31st for applications, the Future Workforce Committee will

give consideration to applications submitted after the deadline as long as there is space in the class.

In the meantime, members are invited to visit the webpage [www.gjchamber.org/YEA.asp](http://www.gjchamber.org/YEA.asp) for more information on YEA and asked to like Grand Junction YEA on Facebook.

## Interested In Serving On The Chamber Board?

The Nominating Committee of the Chamber Board of Directors is currently in the process of selecting a slate of new proposed directors to present to the membership and current Chamber Board for approval. There are five slots on the Board currently up for election this fall. Those selected will represent a cross section of the membership and their single four-year terms will begin January 1, 2014. Board members are expected to attend monthly Board meetings, serve as liaisons to other Chamber committees and attend as many Chamber functions as possible in order to stay in close contact with the membership they represent.

Anyone interested in serving is invited to submit a letter of interest by **August 19th** to the Chamber office, 360 Grand Ave., 81501. (If you have previously submitted a letter of interest there is no need to send another one unless you want to update it. Chamber staff keeps these on file from year to year). Letters should outline previous Chamber involvement and how the member is uniquely qualified to fulfill the requirements of a Chamber Board member.

Follow the Grand Junction Chamber on



and on [gjchamber.org](http://gjchamber.org)

## Grand Junction Area Chamber of Commerce Board of Directors

Michael P. Burke, Kain & Burke, PC  
- Chairman of the Board

Nina Anderson, Express Employment Professionals

Michael Anton, EmTech Inc.

Lisa Boyd, No Coast Sushi

Matthew Breman, Cranium 360

Janet Brink, Habitat For Humanity of Mesa County, Inc.

Grady Busse, Action Publishing Inc.

David Cesark, Mesa Energy Partners

Jeff Franklin - Bank of Colorado

Lu Ann Harrah, Harrahs - Hair - Skin - Nails

John Marshall, Colorado Mesa University

Greg Motz, Sun King Management

Jeff Nichols - STRIVE (Mesa Developmental Services)

Carol Skubic, Wells Fargo Bank

Lance Stewart, SGM

Chris Thomas, Community Hospital

Nathan Wallace, CommWest

Diane Schwenke - President/CEO

[www.gjchamber.org](http://www.gjchamber.org)

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Grand Junction Area Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501  
Or call 970.242.3214  
Subscription rate \$35 per year, included in Annual Dues.  
USPS 112-870

## Health Insurance In The Future Is Topic At Quarterly Luncheon

It's all about to change! Even with some recent announcements from the federal government, the new way of purchasing health insurance coverage is here and goes live on October 1<sup>st</sup>. Are you as employers ready? Have you even thought about it?

Find out what comes next for businesses that currently provide health insurance coverage to their employees at the next Quarterly Luncheon slated for **Monday, September 9th, 12:00 PM at the Grand Vista Hotel.**

Steve ErkenBrack, President and CEO of Rocky Mountain Health Plans will keynote the event. And if that isn't enough of a reason to show up - here are four more!



1. You will learn which companies have expanded recently by investing in new jobs and new capital.
2. You will get a sneak preview of Chamber events and activities planned through the rest of 2013.
3. You will have the opportunity to network with fellow Chamber members and potential customers.
4. You won't be spending your lunch hour tied to your office or store.

Thank you to event sponsor ANB Bank.

## Candidate Forum Slated for October 8th

The Chamber has scheduled a forum to hear from those candidates running for the Mesa County Valley School District 51 Board. Join us on Tuesday, October 8th, 8:00 AM in the Chamber lower level conference center. There is no cost to attend but reservations are requested and can be made online at [www.gjchamber.org](http://www.gjchamber.org) or by calling 970.242.3214.

## "Leading" You To Business Success

One of the often overlooked tools that the Chamber offers its members for building business is our leads groups. These groups of 15 to 25 non competing businesses meet on a weekly basis to talk business for an hour. The meeting format includes a time for business spotlights, individual elevator pitches and passing of sales leads among group members.

The Chamber has three leads groups, one of which is currently at capacity with 25 members. But the Thursday morning and Thursday noon groups are open to new members and are looking for bankers, attorneys, and other business professionals. If you are already a Chamber member visit one or both of these groups to see if they may be a good fit for you. If you are not a Chamber member you are also free to visit the groups but only members in good standing can be part of a Chamber Leads group.

For more information on these groups, contact Shari Milholland at 970.263.2919 or [sharim@gjchamber.org](mailto:sharim@gjchamber.org).

## Board Takes Action

At the July Board Meeting your directors received a briefing from Senator Bennett's office and board members of the Western Colorado Latino Chamber regarding the federal immigration bill. While the Latino Chamber does not take position on issues the Grand Junction Chamber was urged to vote to support the measure by those present. The Governmental Affairs Committee will take up the issue at its August meeting.

In other action, the board voted to send a letter of support on behalf of Fram's request to drill exploratory wells on BLM land, received a mid-year report on accomplishments and finances from staff and approved a budget adjustment to increase the hours of the Governmental Affairs Manager to full time in order to assist the Mesa County Business Education Foundation.

# Energy Briefing Fueling America's Future



Kathleen Sgamma, Vice President of Government & Public Affairs, Western Energy Alliance will be giving an update of the political arena around energy development in the United States.



**Date: Monday, August 12, 2013  
12 Noon**

**Location: GJ Police Department - 2nd Floor  
555 Ute Avenue**

**Cost: \$10/person**

## Energy Briefing Lunch - August 12, 2013

Company Name: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Method of Payment: \_\_\_\_\_ Bill My Chamber Account: \_\_\_\_\_ Check Enclosed

\_\_\_\_\_ Charge my MC/VISA/Discover # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

### **Four convenient ways to register:** (Space is limited so register early)

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501  
Phone: (970) 242-3214  
Fax: (970) 242-3694  
Online: [www.gjchamber.org](http://www.gjchamber.org)

\*All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.\*

## Energy Briefing Change Up

In response to committee feedback, the Chamber's Energy Briefing fall series is going to look a little bit different in the coming months. In the past, experts from around Colorado and across the United States have presented on energy issues that have impact on the Western Slope but our presentations have always been at 7:30 AM.

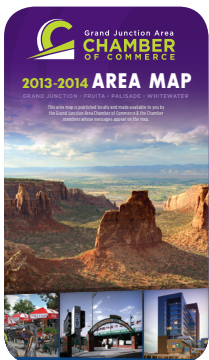
For some of our members early morning was not a great time to attend these presentations. In an effort to share the information provided by these informative speakers with a larger audience, our committee committed to some significant changes in the energy briefing format.

We will be offering a Quarterly Energy Briefing Luncheon to accommodate those that can join us over the noon hour and moving our speakers to the once a month early morning format the other months of the year.

Mark your calendars for Monday, August 12 at noon and join us for our first luncheon. The featured speaker will be Kathleen Sgamma with the Western Energy Alliance. Sgamma will be offering a presentation on the political climate regarding oil and gas in the United States and Colorado.

Preliminary topics for future energy briefings will include: Updates for the Colorado Oil and Gas Conservation Commission, Oil Shale Updates, Nuclear Energy in Western Colorado and Eastern Utah, Coal Methane Recapture Projects, and Air Quality Regulations to name a few.

We hope to see many of you the second Wednesday of each month as you increase your knowledge of energy and network with those in the energy industries. If you would like to register for any of the Energy Briefings or would like more information, please contact Betsy Bair at [bbair@gjchamber.org](mailto:bbair@gjchamber.org).



## Updated Maps Available in August

Yes, you have a GPS and Google Maps is always willing to tell you where to go. So, why would you want to swing by and pick up a brand new City of Grand Junction map this month? There are several reasons. First, it shows all of the newly added streets (Remember how long it took for your GPS to realize that the

Riverside Parkway existed?). Secondly, if you have several stops to make it may be easier to simply use a map. Third, a GPS can cost hundreds of dollars. Our maps are free to our members in limited quantities.

Call or stop by later this month to pick up a new map and support those who make it possible with their advertising.



## Brag To Us!

The Chamber absolutely **LOVES** to spread positive economic news and celebrate business accomplishments. That is why we are asking you to tell us about any recent business expansions you've had in terms of increased employment or capital expenditures. In exchange for you telling us about your business expansion we will buy you lunch, present you with a hammer of progress to hang proudly on your wall and acknowledge your accomplishment in chamber publications. All you have to do is pick up the phone and call us at 970.242.3214 or email [diane@gjchamber.org](mailto:diane@gjchamber.org). Give us the name of your company, the nature of your expansion and the name of who will be present to accept the award at our Quarterly Membership Luncheon on September 9th!.



## August YPN Event

The Young Professionals Network has the following events slated in August:

### YPN Conversation

**Featuring: Danny Poulson, COO of Bonsai Design**

**Tuesday, August 6, 2013**

**12 Noon – 1:00 pm**

**Location: Bonsai Design, 2nd & South Avenue**

A monthly lunch with a local business owner, community leader or elected official. This is a great way to learn life lessons from those who've succeeded in their careers, built businesses from the ground up or lead a thriving organization.

### YPN After Hours

**Thursday August 8, 2013**

**5:00-7:00pm**

**Location: Edgewater Grill**

A relaxed networking opportunity to get to know other Young Professionals in Mesa County.

If you are interested in attending any of these events and/or joining this energetic group visit [www.ypnmc.org](http://www.ypnmc.org) or [www.facebook.com/ypnmc](http://www.facebook.com/ypnmc).



# Quarterly Membership Lunch

Colorado Health Exchange going LIVE  
**October 1, 2013 - What it means for businesses**  
**Also Featured: Expanding Business Awards**



Steve ErkenBrack, President & CEO  
 Rocky Mtn Health Plans

**Date:** Monday, September 9, 2013  
 Noon

**Location:** Grand Vista Hotel  
 2790 Crossroads Blvd

**Cost:** \$18/person GJACC Members  
 \$23/person General Admission

## Quarterly Membership Lunch - September 9, 2013

Company Name: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Contact Name: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Method of Payment:  Bill My Chamber Account:  Check Enclosed

Charge my MC/VISA/Discover # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**Four convenient ways to register:** (Space is limited so register early)

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501  
 Phone: (970) 242-3214  
 Fax: (970) 242-3694  
 On-line: [www.gjchamber.org](http://www.gjchamber.org)

\*All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to event.  
 Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.  
 Photos will be taken at Chamber events and used for marketing purposes.\*

## Let's Go Golfing!



The Chamber's Annual Golf Tournament, sponsored by Shaw Construction and Pinnacol Assurance is a few short weeks away on September 27th at the Golf Club on Redlands Mesa. Will you be ready not just to play but also to promote your business?

Here are a few ways you can turn this fun event into an opportunity to market your business:

- **Sponsor a hole**—even if you don't play that day you will have over 200 golfers, business decision makers in the community viewing your business sign which helps build awareness about you. Cost is \$200 which is less than \$1 per view.
- **Sponsor food, beverage, prizes**—a complete list of sponsorships still available is shown on our website, [www.gjchamber.org](http://www.gjchamber.org).
- **Give us marketing items for inclusion in our golf goodie bags** that each golfer will receive. That way you will be remembered long after the event has concluded. Items that have proved very popular in the past include golf balls, dining gift certificates, golf towels, sunscreen and coffee gift cards.
- **Sponsor a water or adult beverage break** on one of the holes, there is nothing like that personal touch and having you or your staff actually hand out something on the course amplifies your marketing message.
- **Play in the tournament!** Space is limited even though we do both a morning and afternoon flight. Get there early and stay late so you can network with people other than your golfing foursome and speaking of them, why not just sign up for a corporate team and treat your best customers to a round of golf? Customer loyalty is priceless and using events like this to build that relationship can provide long term payoffs for your business.
- **Use this golf experience as a way to bond with and/or reward outstanding employees.** Staff is critically important to the success of any business and this is one way to make them feel appreciated.

Call or email Shari Milholland (970.263.2919 or [sharim@gjchamber.org](mailto:sharim@gjchamber.org)) for details and to sign up to market yourself and your business at the golf tournament.

## Travel To Panama

The Chamber's next effort at building international awareness and relationships necessary in a global economy is a trip to Panama in April of 2014. This country is so much more than a canal that links two oceans. From Panamanian cooking classes to rain forests to visits to an indigenous village, travelers will get to know the entire country and also tour the Panama Canal. An orientation session presented by Collette Travel, our tour partner for this trip, will be held at the Chamber on Wednesday, September 11th, 4:00 PM. To learn more about the trip, visit the Chamber's website [www.gjchamber.org](http://www.gjchamber.org) and click on Panama Trip and to reserve a spot for the orientation, email Shari Milholland at [sharim@gjchamber.org](mailto:sharim@gjchamber.org).



## Showcase Is Coming!



On October 29th the Chamber will host the largest business to business trade show in the Valley at Two Rivers Convention Center. Combined with the October Business After Hours and much more, this annual event typically boasts more than 90 business participants and over 1,000 visitors during a four hour period. It is also usually a sell out event for exhibitor space. Don't miss out on this great way to market your business! Reserve your spot today by calling Shari Milholland at 970-263-2919 or email her at [sharim@gjchamber.org](mailto:sharim@gjchamber.org).



## WELCOME NEW MEMBERS

**Christine McCullah Insurance Agency, LLC**

1460 North Ave Ste R  
Grand Junction, CO 81501  
Christine McCullah  
(970) 628-1123  
[www.christinemccullah.com](http://www.christinemccullah.com)  
*Insurance*

**Conerly & Callahan, LLC**

109 W Kennedy Ave  
Grand Junction, CO 81505  
Mindi L. Conerly Millican  
(970) 243-0101  
[www.montroselawyers.com](http://www.montroselawyers.com)  
*Attorneys*

**DKR Creations Ltd.**

PO Box 322  
Fruita, CO 81521  
Kathie Fingerson  
(970) 462-5290  
[www.DKRCreations.com](http://www.DKRCreations.com)  
*Photography Services: Portrait & Wedding*

**Grand Junction Regional Center**

2800 Riverside Parkway  
Grand Junction, CO 81501  
Rodney Fleharty  
(970) 255-5700  
*Huamn Service Organization*

**Grand Valley Reprographics and Survey Supply**

565 25 Rd Ste 110  
Grand Junction, CO 81505  
Wendi Garcia - (970) 639-9597  
[www.gvrepro.com](http://www.gvrepro.com)  
*Printers, Publishers, & Graphic Design*

**Gypsum Creek Golf Course**

PO Box 350  
Gypsum, CO 81637  
Christy Martin  
(970) 524-6200  
[www.gypsumcreekgolf.com](http://www.gypsumcreekgolf.com)  
*Golf Course*

**IHOP #1837**

2420 Hwy 6 & 50  
Grand Junction, CO 81505  
Cory Nelson  
(970) 248-9559  
[www.prpihop.com](http://www.prpihop.com)  
*Restaurants*

**MCC Drug & Alcohol Screening, Inc**

1236 N 7th St  
Grand Junction, CO 81501  
Bobbie Mizushima  
(970) 256-7772  
[www.mccdruandalcohol.com](http://www.mccdruandalcohol.com)  
*Drug/Alcohol Screening*

**Quality Cool Roof Solutions**

11740 Coal Rd  
Hotchkiss, CO 81419  
Leonard Hostetler  
(970) 250-8943  
[www.qualitycoolroofs.com](http://www.qualitycoolroofs.com)  
*Roofing Contractors*

**Safety, Inc.**

2381 Patterson Rd  
Grand Junction, CO 81505  
Valerie Kennedy  
(970) 858-1081  
*Consulting Services*

**U Fix It Garage, LLC**

2757 B Hwy 50 S  
Grand Junction, CO 81503  
Glen Nickerson  
(970) 243-0966  
[www.ufixitgj.com](http://www.ufixitgj.com)  
*Automobile Repairs & Service*

**Westin Snowmass Resort**

100 Elbert Ln  
Snowmass Village, CO 81615  
Jill Canning  
(970) 923-8246  
[www.westinsnowmass.com](http://www.westinsnowmass.com)  
*Resort*



Callahan Edfast

Mortuary & Crematory  
"Locally owned & operated since 1910"



Serving families for over 100 years

"Life is precious, don't waste it."

2515 Patterson Rd • Grand Junction, CO 81505 • (970) 243-2450  
[www.Callahan-Edfast.com](http://www.Callahan-Edfast.com)

## Member Referral Program

### Help Us Grow Your Chamber

When you refer a company who becomes a member of the Chamber, we will extend our gratitude for each referral by giving you **\$25** in Chamber Bucks.

Contact Leif Johnson at  
[ljohnson@gjchamber.org](mailto:ljohnson@gjchamber.org) or 242-3214  
for details.

# Mark Your Calendar ~ Details & Registration online at gjchamber.org

**AUG 6 | 12 Noon**  
**YPN: Conversation**  
**Location: Bonsai Design**  
 A monthly lunch with a local business owner, community leader or elected official. This month featuring Danny Poulson COO of Bonsai Design. **No cost for YPN members. \$10 for guests.** Reservations required.

**AUG 8 | 5:00 PM**  
**YPN: After Hours**  
**Edgewater Grill**  
 A relaxed networking opportunity to get to know and network with other Young Professionals in Mesa County. **No cost for YPN members. \$5 for guests.** Reservations requested

**AUG 12 | 12:00 Noon**  
**Quarterly Energy Briefing Luncheon**  
**GJ Police Department 2nd Floor**  
 Kathleen Sgamma, VP of Western Energy Alliance will give an update on the political arena around energy development in the US. **Advance Registration: \$10 for GJACC members.**

**AUG 21 | 12:00 Noon**  
**Networking@Noon**  
**Carino's Italian**  
 An opportunity to multi-task by having lunch and getting to know fellow business professionals. **Advance Registration Required: \$18 for GJACC members.**

**AUG 27 | 5:30 PM**  
**Business After Hours**  
**VECTRA Bank**  
 Premier monthly Networking event that gives individuals the opportunity to share ideas. **Advance registration is \$10 for GJACC Members.**

**SEP 9 | 12:00 Noon**  
**Quarterly Membership Luncheon**  
*Sponsored by ANB Bank*  
**Grand Vista Hotel**  
 This meeting will feature networking, business expansion awards and a short program by Steve ErkenBrack of Rocky Mountain Health Plans on what the Colorado Health Exchange means to your business. **Advance Registration: \$18 for GJACC members.**

**SEP 11 | 4:00 PM**  
**Panama Trip**  
**Informational Meeting**  
**GJACC Conf. Room**  
 Receive an overview of the Chamber's upcoming trip to Panama scheduled for April of 2014. Reservations are requested.

**SEP 18 | 12:00 Noon**  
**Networking@Noon**  
**Dos Hombres Clifton**  
**Advance Registration: \$18 for GJACC members.**

**SEP 24 | 5:30 PM**  
**Business After Hours**  
**GJ Housing Authority**  
 Premier monthly networking event that gives individuals the opportunity to share ideas. **Advance registration is \$10 for GJACC Members.**

**SEP 27 | 7:30 AM or 1:00 PM**  
**Chamber Golf Tournament**  
**Golf Club at Redlands Mesa**  
 Don't miss THE tournament of the season. Sponsored by Shaw Construction and Pinnacol Assurance. **Corporate Team \$600, Individual Player \$110.**

**OCT 8 | 8:00 AM**  
**School Board Candidate Forum**  
**GJACC Conf. Room**  
**No cost to attend.**  
**Reservations requested.**

**OCT 16 | 12:00 Noon**  
**Networking@Noon**  
**Famous Dave's**  
**Advance Registration Required: \$18 for GJACC members.**

**OCT 24 | 9:30 AM**  
**Business Walk**  
**Location: TBD**  
 Join us as we make courtesy calls on our business neighbors to learn more about our area businesses and thank them for being part of the economic landscape. **No cost to participate.**

**OCT 29 | 4 - 8 PM**  
**Business Showcase/ Business After Hours**  
**Two Rivers Conv. Center**  
**Booth Space \$350/GJACC Members**  
**Endcap \$450/GJACC Members**

## GJACC Events Registration Form: August, September & October 2013

- |                                                          |                                                      |                                                    |
|----------------------------------------------------------|------------------------------------------------------|----------------------------------------------------|
| <input type="checkbox"/> YPN Conversation - 8/6          | <input type="checkbox"/> Panama Meeting - 9/11       | <input type="checkbox"/> Business Walk - 10/24     |
| <input type="checkbox"/> YPN After Hours - 8/8           | <input type="checkbox"/> Networking at Noon - 9/18   | <input type="checkbox"/> Business Showcase - 10/29 |
| <input type="checkbox"/> Energy Briefing Luncheon - 8/12 | <input type="checkbox"/> Business After Hours - 9/24 |                                                    |
| <input type="checkbox"/> Networking at Noon - 8/21       | <input type="checkbox"/> Golf Tournament - 9/27      |                                                    |
| <input type="checkbox"/> Business After Hours - 8/27     | <input type="checkbox"/> Candidate Forum - 10/8      |                                                    |
| <input type="checkbox"/> Qrtly Membership Lunch - 9/9    | <input type="checkbox"/> Networking at Noon - 10/16  |                                                    |

Company Name: \_\_\_\_\_ Contact Person: \_\_\_\_\_

Attending (Names): \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email: \_\_\_\_\_

Payment Method:  Bill my Chamber Account  Check Enclosed

Charge my MC/VISA/Discover/AMEX # \_\_\_\_\_ Exp Date \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**\*All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at Chamber events and used for marketing purposes.\***



Recent Ribbon Cuttings/Groundbreakings



**Enzo's Pizza Shack**, 3235 I-70 Business Loop Clifton, CO 81520 | (970) 434-1100 (Restaurant)  
**New Business** - Family owned pizzeria with New York style pizza, authentic Italian food with a great sports bar atmosphere.



**Grand Valley Reprographics and Survey Supply**  
 565 25 Rd Ste 110, Grand Junction, CO 81505  
 (970) 639-9597 (Printers, Publishers, & Graphic Design)  
**New Business**



**Healing Horizons Integrated Health**  
 2139 N 12th St Ste 7, Grand Junction, CO 81501  
 (970) 256-8449 (Health and Wellness)  
**New Business**



**Tanfastic**  
 2905 Patterson Rd, Grand Junction 81504  
 (970) 434-8711 (Tanning)  
**New Owners**



**Marillac Clinic Pediatric Dental Services**  
 3150 N 12th St, Grand Junction, CO 81501  
 (970) 298-6320 (Dental)  
**New Location**

Grand Junction Area  
**CHAMBER**  
 OF COMMERCE

**2013**  
**Ribbon Cuttings**

*Reserve Your Date Now!*

**Grand Opening \* Groundbreaking**  
**New Location \* New Owner**

**Call 242-3214**

# 20th Annual Golf Tournament



FRIDAY, SEPTEMBER 27, 2013  
THE GOLF CLUB AT REDLANDS MESA

**Corporate Team 4-Some \$600**

Includes 1 Hole Sponsorship. Double shotgun format: 7:30 a.m. or 1 p.m. (Preferred time is on first come basis) Includes cart, green fees, lunch, two drinks during the course of play and award dinner. Your company will be recognized in all online and hard copy Chamber publications.

**Individual Player \$110**

**Beverage Cart Sponsorship \$500**

One 2-some golf package. Your logo and name prominently displayed on beverage carts. Your company will be recognized in the tournament program and all online and hard copy Chamber publications.

**Golf Cart Sponsorship SOLD**

Your company name prominently displayed on a sign placed on each golf cart. Your company will be recognized in all online and hard copy Chamber publications.

**Hole Sponsorship \$200**

Your company name prominently displayed on a sign placed at either a tee box or green for the duration of the tournament. Your company will be recognized in all online and hard copy Chamber publications.

**Swag Bag Sponsorship:**

Sponsor to provide 250 items to be placed in goody bags for golfers. Your company is also mentioned in the tournament program, follow-up publicity in the Chamber newsletter and The Daily Sentinel

**Range Ball Sponsorship \$400**

One individual player. Inclusion in all event marketing. Your company name and logo prominently displayed near range ball machine and on driving range. Your company will be recognized in all online and hard copy Chamber publications.

**Keg Sponsorship (1 available) \$400**

One individual player. Your company name prominently displayed on a sign placed at either a tee box or green for the duration of the tournament. Your company will be recognized in the tournament program and all online and hard copy Chamber publications. Sponsorship includes cost of one domestic beer keg.

**Dinner Sponsorship \$400**

One 2-some golf package. Your company name prominently displayed on a sign placed in clubhouse during duration of dinner. Your company will be recognized in the tournament program and all online and hard copy Chamber publications.

**Prize Sponsorship:**

(Items valued at \$45 or more)

Prizes to be given for Longest Drive, Longest Putt, and Closest to the Pin. Your company will be recognized in the tournament program and all online and hard copy Chamber publications.

\*\*Golf Tournament Sponsorships are offered on a first-paid, first-served basis\*\*

**Select from the following sponsorship choices:**

- |                                                    |                                             |                                               |
|----------------------------------------------------|---------------------------------------------|-----------------------------------------------|
| <input type="checkbox"/> Corporate Team - \$600    | <input type="checkbox"/> Hole - \$200       | <input type="checkbox"/> Dinner - \$400       |
| <input type="checkbox"/> Individual Player - \$110 | <input type="checkbox"/> Range Ball - \$400 | <input type="checkbox"/> Prize (\$45+ value)  |
| <input type="checkbox"/> Beverage Cart - \$500     | <input type="checkbox"/> Keg - \$400        | <input type="checkbox"/> Swag Bag (250 items) |
|                                                    | <input type="checkbox"/> Golf Cart - \$700  |                                               |

Business Name: \_\_\_\_\_

Contact Person (Team Player 1): \_\_\_\_\_ Phone: \_\_\_\_\_

Player 2: \_\_\_\_\_ Player 3: \_\_\_\_\_ Player 4: \_\_\_\_\_

Early Bird Tee Time 7:30 a.m. (sign-in 6:30-7:30 a.m. with continental breakfast)

Afternoon Tee Time 1 p.m. (sign-in 12:00-1:00 p.m. with hot dogs & drinks)

\*\*Cart, green fees and two beverages included for all golfers\*\*

Number of Additional Dinner Guests Attending (\$15/person) \_\_\_\_\_

Enclosed Check \$ \_\_\_\_\_  Bill my Chamber Account \$ \_\_\_\_\_

VISA/MC/DISCOVER/AMEX #: \_\_\_\_\_ EXP. \_\_\_\_\_

Authorized Signature \_\_\_\_\_ email: \_\_\_\_\_

RETURN TO: THE GRAND JUNCTION AREA CHAMBER OF COMMERCE \* 360 GRAND AVE. \* GRAND JUNCTION, CO 81501  
FAX: 970-242-3694 \* TEL: 970-242-3214 \* EMAIL: sharim@gjchamber.org





# Business Showcase '13

Tuesday, October 29, 2013  
4:00 - 8:00 PM

Two Rivers Convention Center

Booth - \$350/Member      \$625/Non-Member  
Endcap - \$450/Member      \$725 Non-Mbr



[www.bellcowest.org](http://www.bellcowest.org)

Title Sponsor

Register online at [www.gjchamber.org](http://www.gjchamber.org)

## 2013 Business Showcase Booth Registration

**Booth Details:** Check all boxes that apply to your registration.

- Booth \$350/\$625** (10'x10' space with one 8' draped backdrop, two 4' skirted side rails, 1 table & 2 chairs)  Need Electricity
- Endcap \$450/\$725** (10'x10' PRIME SPACE with one 8' draped backdrop backdrop, two 4' skirted side rails, 1 table & 2 chairs)  Need WiFi

**Booth Choice:** #1 \_\_\_\_\_ #2 \_\_\_\_\_ #3 \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_

**Method of Payment:** \_\_\_\_\_ Bill my Chamber Account      \_\_\_\_\_ Check Enclosed

\_\_\_\_\_ Charge to my MC/VISA/Discover # \_\_\_\_\_ Exp. Date \_\_\_\_\_

**Return to: Grand Junction Chamber, 360 Grand Ave, Grand Junction, CO. Fax: 970-242-3694.**

All events require preregistration and prepayment. Registration fees are nonrefundable FOUR BUSINESS DAYS prior to event. Substitutions may be made at any time. If special assistance is needed, notification to the Chamber four days prior to the event is required. Photos will be taken at most Chamber events and used for marketing purposes.

Media Sponsors:





# Business Barometer

## June 2013

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

[info@gjchamber.org](mailto:info@gjchamber.org)

970.242.3214

Sales & Use Tax Revenue Collections			
June	2013	2012	% Change
City of Grand Junction	\$3,394,711	\$3,337,326	1.7%
Total YTD (April)	\$19,799,302	\$20,277,270	-2.4%

Building Permits				
June	2013	Total Value	2012	Total Value
New Single Family Residence	26	\$5,731,427	32	\$7,028,922
New Commercial	1	\$4,127,123	0	\$0
Other	162	\$6,960,044	146	\$4,781,941
Totals	189	\$16,818,594	178	\$11,810,863
YTD Totals	910	\$85,151,621	783	\$51,159,318

MLS Statistics - Quarterly		
2nd Quarter	2013	2012
Total Sold	1,118	802
Dollar Volume	\$23,920,498	\$157,994,429
Total Sold YTD	1,474	1,524
Dollar Volume YTD	\$281,324,778	\$258,392,219

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
June	2013	2012
Occupancy Rate	72.1%	70.5%
Average Daily Room Rate	\$86.05	\$85.20

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2010	1,580	1,072
2011	1,217	854
2012	1,272	847

Source: Grand Junction Area Realtor Association

G J Regional Airport		
May	2013	2012
Enplaned	17,258	19,544
Deplaned Airfreight	662,905	792,205
Enplaned YTD	64,820	85,173
Deplaned YTD	3,828,841	4,163,501

Labor Market Statistics		
June	2013	2012
Civilian Labor Force	78,708	78,669
Total Employment	71,602	71,007
Total Unemployment	7,106	6,662
Unemployment Rate	9.0	9.7%

Sources: Grand Junction Area Realtor Association, Colorado Workforce, Grand Junction City Sales Tax Department, Grand Junction Regional Airport, Grand Junction Visitor and Convention Bureau, Mesa County Building Department, Rocky Mountain Lodging Report



## 2013 Chairman's Circle Members

Alpine Bank

ANB Bank

Bellco Credit Union

FCI Constructors, Inc.

Grand Junction City  
Government

Holiday Inn & Suites -  
Grand Junction Airport

Rocky Mountain Health  
Plans

St. Mary's Hospital &  
Regional Medical Center,  
Inc.

US Bank

Wells Fargo Bank

# gjchamber.org

YOUR LINK TO BUSINESS

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Grand Junction Area  
Chamber of Commerce  
360 Grand Avenue  
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694  
info@gjchamber.org



Grand Junction Area  
**CHAMBER**  
OF COMMERCE

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CO 81501

## CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote economic growth."

### OUR GUIDING PRINCIPLES:

- A Healthy Business Climate Creates a Sustainable Community
- Representing and Advocating for Business is a Member Expectation
- Professional Connections and Networking Opportunities Build Business
- Quality of Life is Integral to our Economic Vitality
- Being Proactive & Innovative Improves our Effectiveness

# Networking@Noon

Grand Junction Area  
Chamber of Commerce

## August 21, 2013

Carino's Italian, 2480 Hwy 6 & 50

12:00 Noon to 1:00 p.m.

**\$18 GJACC Members/\$23 Future Members/No Walk-Ins**

Ever wonder how other local businesses solve problems concerning *marketing, promotion, human resources*, and other common business issues?

**Networking@Noon** is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

### Advanced Registration Required

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501  
Phone: (970) 242-3214 Fax: (970) 242-3694  
On-line: [www.gjchamber.org](http://www.gjchamber.org)