



YOUR LINK TO BUSINESS

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Congratulations To Our Award Winners

SMALL BUSINESS OF THE YEAR

Impact Promotional Products has donated over \$200,000 in the past six years to a variety of youth athletic and nonprofit entities in the Grand Valley. They have been in business for 32 years and current owner Brook Blaney is the second generation to own and operate this homegrown venture.



Brook Blaney, Impact Promotional Products

LIFETIME ACHIEVEMENT

Honors went to Denny Granum, who vowed to make the Grand Valley his home over forty years ago. He is a past Chair of the Chamber Board, helped found the Grand Junction Economic Partnership and is still active as a member of the Grand Junction Regional Airport Authority Board.



Denny Granum

BUSINESS OF THE YEAR

West Star Aviation has an overall annual economic impact on the Grand Valley of over \$250 million and employs over 300 people. They are a partner with District 51, hosting multiple tours for school children each year and supporting a wide multitude of community causes and organizations including the Grand Junction Air Show.



Rick Brainard, West Star Aviation, Inc.

CITIZENS OF THE YEAR

Jerome and Mary Gonzales adopted the Grand Valley as their home in the mid 90s and since that time have been a force in helping local students succeed. He has been active with Colorado Mesa University and she has founded a highly successful after school mentoring and tutoring program for lower income K-12 students known as the Riverside Educational Center.



Mary & Jerome Gonzales

Grand Junction Area Chamber of Commerce Board of Directors

Phyllis Norris - Chairman
 Nina Anderson, Express Employment Professionals
 Michal Anton, EmTech Inc.
 Janet Brink, Brink's Fine Jewelry
 Michael P. Burke, Kain & Burke, PC
 Grady Busse, Action Publishing Inc.
 David Cesark, Mesa Energy Partners
 Earl Cogdill, U.S. Tech
 Christine Crone, Home Loan / Comet Cleaners
 Lois Dunn, Invest in Colorado West, Inc. - Past Chair
 Cherie Gorby
 Steven Gunderson, US Bank
 Lu Ann Harrah, Harrahs - Hair - Skin - Nails
 John Marshall, Colorado Mesa University
 Greg Motz, Sun King Management
 Carol Skubic, VECTRA Bank Colorado
 Lynne Sorlye, Clarion Inn
 Lance Stewart, Schmueser, Gordon, Meyer Engineering & Surveying
 Chris Thomas, Community Hospital
 Nathan Wallace, CommWest

www.gjchamber.org

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 360 Grand Avenue
 Grand Junction, CO 81501
 Or call 970.242.3214
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 USPS 112-870

Chairman's Report by Phyllis Norris



Being the voice of business in the heat of the Colorado General Assembly session is no easy task! Just look at the numbers...120 days, over 500 bills to track...100 lawmakers to communicate with...you get the

picture. And this year the pressure is even greater with both Democrats and Republicans laying out their plans for spurring job growth.

That is why the Grand Junction Area Chamber is the only Chamber on the Western Slope that devotes the resources to having a full time Governmental Affairs Manager on staff. With only six people total working for the Chamber you can easily see how much importance the Chamber leadership attaches to being active on behalf of businesses.

Even this early in the session we have taken positions on several bills aimed at reducing regulatory burdens and encouraging business growth. But it is still early in the process and there are some large issues to be addressed in coming weeks including what will become of Pinnacle, our insurer of last resort for workers compensation insurance and Enterprise Zones which have been a valuable economic development tool here in Mesa County.

I urge you to consider getting involved and engaged with us in our efforts. Any Chamber member is welcome to attend our legislative video conferences held twice monthly at Colorado Mesa University. This is your chance for face to face contact with our local delegation where you can learn about legislation and ask questions/ provide input. In February these events will be held at 7:00 AM on February 7th and 21st.

You may also want to consider joining us for the 19th annual Grand Junction Days at the Capitol on March 1st and 2nd. We travel together to Denver, visit with Western Slope lawmakers, key members of the Governor's Cabinet and host a usually well attended dinner with

lawmakers from all over the state. This is our major opportunity to be visible as a Chamber and emphasize what our members need from state government in order to grow their businesses. A sign up form is available on the Chamber website, www.gjchamber.org.

Perhaps the key thing to remember though is that even if you can't be involved you can be reassured that the Chamber has your back and is watching out for your interests with state, federal and local government.

Phyllis Norris, Chair

Colorado Mesa University Hosts Alan Simpson February 20th

Colorado Mesa University is hosting a luncheon featuring Alan Simpson on Monday, February 20th, 12:00 PM in the University Ballroom. Elected to the U.S. Senate in 1978, Alan Simpson represented the state of Wyoming until 1995. During his tenure, Senator Simpson served as the Republican Whip, Assistant Republican Leader in the Senate and held numerous chairmanships including the Committee on Veteran's Affairs. Chamber members are urged to purchase a corporate table (cost \$750) and attend the event or donate some or all of their ten tickets to CMU students. Proceeds from the event will benefit the Legacy Speakers Endowment Fund. Individual tickets are also available at a cost of \$50 click here: <http://coloradomesa.edu/speakersbureau/>




COLORADO MESA
 UNIVERSITY

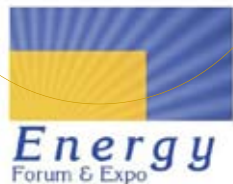
ENERGY EXPO TASK FORCE HOSTS:

Bureau of Land Management * CLUB 20 * Colorado Mesa University * Colorado Mountain College
* Colorado School of Mines * Grand Junction Chamber of Commerce

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ENERGY FORUM & EXPO CO

**Forum & Expo
Free to Public**



**Friday, February 24th, 2012
Two Rivers Convention Center
Grand Junction, Colorado**

Additional information can be found at: www.energyexpoco.com
970.216.8657

Learn About:

Energy for Today & Tomorrow * Career Opportunities * Educational Opportunities

Forum: 9:00 am – 3:30 pm

Expo: 8:00 am –4:00 pm

Western Colorado has evolved to become the center of interest in the national energy picture. Almost every known energy resource exists in abundance in this region. Western Colorado is stepping forward to bring together the brightest minds, the latest technology and the most visionary participants to discover together how we might meet the energy needs of our children and grandchildren. Join us for the 7th Annual Energy Forum & Expo CO,

Sponsors:

**WELLS
FARGO**

FCI

Constructors, Inc.

*Grand Junction * Denver * Durango * Phoenix * Cheyenne * Aztec*

Construction Manager / General Contractor

Chamber Sponsors School Budget Forums

The Grand Junction Area Chamber of Commerce along with the Fruita Chamber of Commerce and The Daily Sentinel is co-sponsoring a series of community dialogues around local school financing. Mesa County Valley School District 51 will hold several Community Budget Forums to gather input from parents and the community around the 2012-13 Budget. Community input will be needed as the District plans for budget reductions next year between \$5-8 million. Join fellow parents and community members to discuss what's important to you at any of following meetings held this February.

- **Thursday, February 9, 2012 from 6:00 to 7:30 p.m. at Bookcliff Middle School**
- **Thursday, February 16, 2012 from 6:00 to 7:30 p.m. at the Grand Junction High Library**
- **Thursday, February 23, 2012 from 6:00 to 7:30 p.m. at Redlands Middle School**



Being The Voice Of Business With The General Assembly

The Chamber's Governmental Affairs activities are off and running. Our videoconference schedule with lawmakers is set and available online at www.gjchamber.org, and our trip to the State Capitol on March 1st and 2nd will feature meetings with key administrators and lawmakers (see page 5 for details).

At the first meeting of the session the Chamber went on record and began lobbying several business related bills including;

SUPPORT FOR:

HB 1021 sponsored by Representative Bradford which seeks to allow county health departments to regulate and certify home based businesses that produce baked goods such as cupcakes.

HB 1002 that requires the rules in effect on the date of an application for a new or renewed permit govern the application for that permit. In other words, the rules do not change once a business has submitted an application to any state agency for that business, insuring certainty in the process.

HB 1033 waives audit penalties for late reporting of Workers Compensation injuries. Companies already pay a penalty for late reporting. This bill insures that they won't be fined again upon having gone through an audit for the same offense.

Opposition to:

SB 1 which sets up a contracting preference for employing Coloradans. While it appears to be a good thing such a preference creates an unfair playing field and could cost employers and taxpayers more.

SB 3 which prohibits the use of credit checks for employment

information by an employer unless the employee will have access to money. The federal government already has guidelines in using credit in employment decisions.

SB 4 grants a 1% bidding preference to in state procurement contracts for materials manufactured in the United States. Trying to track where all materials come from in a global economy is extremely difficult for most manufacturers and this would unfairly affect smaller manufacturing companies with limited resources.

Chamber Trade Mission To Greece Leaves October 25th

Travel with the Chamber next fall to Athens, the cradle of Western Civilization, and cruise the Greek Isles for seven days with a stopover in Istanbul. The blue waters of the Mediterranean combined with bleached ruins where Socrates and other great Greek intellectuals trod. A complete itinerary of the trip can be found on the Chamber website, www.gjchamber.org. This is another joint trade mission with our neighbors from the Glenwood Springs Chamber so there will be opportunities for networking with our neighbors as well.

Costs including flying from DIA, all hotels and the cruise ship start at \$2,399 if booked by March 31st. For more information speak with Shari Milholland (sharim@gjchamber.org, 970.263.2919).



Chamber To Represent Business In Person On Trip

The Chamber will be hosting its 19th annual trip to the Capitol on March 1st and 2nd and invites any and all members to participate. From the wheels up on the charter bus at 7:00 AM on March 1st to the safe landing back in Grand Junction by 5:00 PM on March 2nd participants will be treated to an up close and personal experience with key Cabinet level members and state lawmakers. Learn how laws and regulations are enacted and enforced. Have a casual dinnertime conversation with up to one third of the Colorado General Assembly members. Observe committee and floor action and tour your state Capitol building, one of the most fascinating pieces of architecture in the State of Colorado.

Speakers confirmed to date are:

- Dr. Chris Urbina, Executive Director, Colorado Department of Public Health and Environment
- Ken Lund, Executive Director, Office of Economic Development and International Trade
- Barbara Kelley, Executive Director, Department of Regulatory Affairs
- Tim Harris, Chief Engineer, Colorado Department of Transportation

The total cost for this trip, which includes bus transportation, all meals and hotel accommodations is \$365/person for a single occupancy room or \$325/person for double occupancy room. Register online at www.gjchamber.org or by calling 970.242.3214. Going to already be in Denver on business? Contact Betsy (bbair@gjchamber.org) about joining us for select parts of the program on an ala carte basis.



Colorado National Monument Survey Seeks Public Input

The Grand Junction Area Chamber is one of several organizations represented on a sixteen member community panel to research the question of the National Monument possibly becoming a National Park. That committee has been meeting since June of 2011 to gather information that was shared in a Daily Sentinel paper on January 29th (view the article at www.gjchamber.org). The next step in a multi-pronged effort to gather public input and encourage interactive dialogue is a short survey that residents are being asked to complete. Chamber members are encouraged to take a couple of minutes and be part of this process. To participate in the survey, visit the Chamber's website, www.gjchamber.org.

Walk With Us On March 23rd

The next Chamber Business Walk is slated for Friday, March 23rd on Horizon Drive. Join us for just a couple of hours that morning as we call on businesses in the area, thank them for being part of the local economy, and help identify issues or challenges that the Chamber can help with.

It is easy. It is fun. And, you have the opportunity to make new business contacts. To sign up, call 970.242.3214 or register online at www.gjchamber.org.



Directory Delivery Kickoff

February 22, 2012

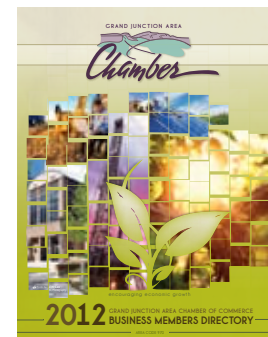
7:30 AM

Holiday Inn & Suites - GJ Airport

2751 Crossroads Blvd

Includes Breakfast for Volunteers

Sign up today to help the Chamber distribute the 2012 Membership Directory. All it will take is about two hours of your time between February 22nd and March 9th as you stop in at ten businesses, deliver materials and learn more about them.



Register: Online: www.gjchamber.org
PH: (970) 242-3214 | e-Mail: info@gjchamber.org

We Couldn't Have Done It Without You!

The Chamber thanks our many members who attended the Annual Banquet, made donations, sponsored various aspects of the evening and contributed in other ways to its overall success. Shown below is a list of supporters that we are very grateful for:

TITLE SPONSOR: Wells Fargo Bank

THEME SPONSOR:

Grand Junction Baseball Committee/JUCO

PROGRAM SPONSORS:

Encana
Precision Printing

WINE SPONSOR:

Two Rivers Winery & Chateau

PHOTO BOOTH: Lifestyle Studio Booth

DECORATION SPONSORS:

PartyLand
Touch of Green, Inc.

CORPORATE TABLE SPONSORS:

Alpine Bank
ANB Bank
Ariel Clinical Services
Bank of Colorado
Bechtel & Santo, LLP
Blue Finn Creative Group
Blythe Group + co
Callahan-Edfast Mortuary
CenturyLink
Chadwick, Steinkirchner,
Davis & Co
City Market
Colorado Mesa University
Community Hospital
The Daily Sentinel
Dalby, Wendland & Co. (2)
EIS Solutions
EmTech Inc.
Encana Oil & Gas (USA), Inc.
Enstrom Candies
Family Health West
FCI Constructors, Inc.
Grand Junction City Government (2)
Grand Junction Economic Partnership
Grand Junction Regional Airport
Grand Valley Power
Harrahs - Hair - Skin - Nails
Hilltop Community Resources
Home Loan & Investment Co
Hoskin, Farina, & Kampf, PC
Impact Promotional Products
Invest in Colorado West
JG Management Systems, Inc.
Jana Bingham Gerow
Keller Williams Colorado West Realty
Meadow Gold Dairies
Mesa County Valley School District #51
Mesa County Workforce Center
Rocky Mountain Health Plans
Shaw Construction
St. Mary's Hospital & Regional Medical Center
State Farm Insurance - LaVonne Gorsuch
Agency
Stoller Corporation
US Bank
VECTRA Bank Colorado
Wells Fargo Bank
West Star Aviation, Inc.



WPX Energy
Williams

SILENT AUCTION/PRIZE DONATIONS:

Abbey Carpet and Floor
Absolute Prestige Limousine Service
Ace Hardware - Clifton
Alida's Fruits
American Furniture Warehouse
Andy's Liquor Mart
Angelo's
Applebee's
Arbonne International
Back In Action Chiropractic
Bassett Home Furnishings
Black Carriage Furniture
Boston's The Gourmet Pizza
The Brickyard
Bright Star Golf Redlands Mesa
Brink's Fine Jewelry
Michael P. Burke - Kain & Burke, PC
BuzzTown.com
Cabela's
Carino's Italian
Chili's Grill & Bar
The Cinnamon Grill
Clarion Inn
Clifton Auto Body
Colorado Mesa University
Comet Cleaners
CommWest
Courtyard by Marriott
Darshann's Designs
Dolce Vita Italian Restaurant
Duckwall - ALCO
Lois Dunn
Durango & Silverton Narrow Gauge Railroad
Enstrom Candies
Expert Tax & Accounting
Fisher's Liquor Barn
Frame Depot, Inc.
Garden Scentsations
Gateway Canyons Resort
General Palmer Hotel
Girl Scouts of Colorado
Glenwood Caverns Adventure Park
Cherie Gorby
Grand Junction Rockies
Grand Junction Symphony
Grand Vista Hotel
Hair We Are
Harrah's - Hair - Skin - Nails
Heirlooms for Hospice
Hilltop Community Resources
Holiday Inn & Suites - GJ Airport
Hooters
Hospice & Palliative Care of Western Colorado
Hot Tomato Café & Pizzeria
It's All About You! Therapeutic Massage
JC Photography
JF Strothman Distillery, Inc.
Jolley Smiles
La Bella Vita Spa & Salon
LaQuinta Inn & Suites
La-Z-Boy Furniture
Lowes Home Improvement



Maverik Country Stores
Meadow Gold Dairies
Mesa Mall
Murdoch's Ranch & Home Supply
No Coast Sushi
Phyllis Norris
Nuinrgy
Olive Garden Restaurant
Outback Steakhouse
Pollo Azado
ProSpace Interiors, Inc.
Real Deals on Home Décor
Schmueser, Gordon, Meyer Engineering &
Surveying
Shaklee Distributors
Sweet Adelines
Texas Roadhouse of Grand Junction, LLC
United Companies
US Bank
U.S. Tech
VECTRA Bank
Wine Country Inn
The Winery Restaurant

CASINO VOLUNTEERS:

Kristi Adams - First National Bank of the
Rockies
Shane Allerheiligen - AAA Lawn Care
Stephen Bair
Michael Baker - Farmers Insurance Group -
Michael Baker Agency
Gary Bell - GoMarketing
Sterling Bock - Java Junction
Elizabeth Boyd - No Coast Sushi
Kyle Carstens - Domino's Pizza
Kris Cox - Intermountain Staffing/Labor Etc.,
Toby Daniels - GH Daniels III & Associates
Tracy DiPaola - Good Earth Virtual Flooring
Carol Francil - RE/MAX 4000, Inc.
Steve Gerow
Bridgett Gutierrez - Cranium 360
Peter Icenogle - Blythe Group + co
Tim Kubat - Courtyard & Residence Inn by
Marriott
Heather Lambeth - Keller Williams Colorado
West Realty, LLC
Kim Last - Kimberley A. Last Financial
Services, Inc.
Sean Lynch - Brady Chiropractic Group
Craig Meis - Mesa County Administration
Veronica Myers - Unifirst Mortgage Corp.
Rick Nisley - FINDitLOCALnow.com
Fred Shurtleff - Hawks Air Service Heating &
Air Conditioning
Barbara Traylor-Smith - Mae Investments
Heidi Waggoner, CREC - Guild Mortgage Co.
Tom Walch - Grand Valley Power

CASINO: Casino Masters

DANCE MUSIC & STAGE LIGHTING:
Zentco Productions

OPENING CEREMONY: Sweet Adelines

VIDEO PRODUCTION: CC Video Production

Recent Ribbon Cuttings/Groundbreakings



The Palette
 205 Colorado Ave
 Grand Jct., CO 81501
 (970) 216-7700
 Art Studio
 New Business



Splish Splash Car Wash
 2475 Hwy 6 & 50
 Grand Jct., CO 81505
 (970) 242-3389
 Car Wash
 New Location



Real Deals on Home Decor
 518 Colorado Ave
 Grand Jct., CO 81501
 (970) 314-0787
 Retail
 New Location



Palisade Funeral Home
 729 37 3/10 Rd
 Palisade, CO 81526
 (970) 464-5333
 Funeral Home
 New Business



Welcome

New Members
Chamber

Please add to your Membership Directory and Buyer's Guide



Energy Services, LLC
 PO Box 4541, Grand Jct., CO 81502
 Natalie Lyons - (970) 245-7302
www.energyservices-usa.com
 Energy

Gateway Canyons Air Tours
 817 Falcon Way, Grand Jct., CO 81506
 Miffie Blozovich - (970) 243-4359
www.gatewaycanyonsairtours.com
 Aircraft: Charter & Leasing

Grand Valley Transit Operated By MV Transportation
 525 S 6th St, Grand Jct., CO 81501
 Jason Moyer - (970) 256-7433
www.mvtransit.com
 Transportation/Transit

JCorp-Online
 2470 Patterson Ste 6 Office 11
 Grand Junction, CO 81505
 Holly J. Mattson - (970) 433-6428
www.jcorp-online.org
 Entertainment

JF Strothman Distillery, Inc.
 2862 North Ave, Grand Jct., CO 81501
 Fred Strothman - (970) 241-2010
 Distillery

L&G Commercial Laundry, Inc.
 830 S 12th St Unit B
 Grand Junction, CO 81501
 Carrie Brouillette - (970) 241-3500
www.landgcl.com
 Laundry

Mile High Racing & Entertainment
 10750 E Iliff Ave, Aurora, CO 80014
 Bruce Seymore - (303) 696-7315
www.mihiracing.com
 Entertainment

Roberts Appraisals
 2392 Mariposa Dr
 Grand Junction, CO 81507
 Lisa A. Roberts - (970) 243-2040
www.robertsappraisal.com
 Appraiser: Equipment & Machinery

Shift To Independence
 Janine Burke - (970) 201-2264
 Health and Wellness

Skyline Sports, LLC
 2522 Hwy 6 & 50, Grand Jct., CO 81505
 Rob Breeden - (970) 243-9165
www.skylinefield.com
 Indoor Recreation Facility

United Rentals
 2316 Interstate Ave
 Grand Junction, CO 81505
 Lynda Dagers - (970) 245-3400
www.unitedrentals.com
 Rental Service Stores

Williams
 PO Box 910, Parachute, CO 81635
 Donna Gray - (970) 623-8905
www.williams.com
 Energy



Grand Junction Area Chamber of Commerce
2012 LEGISLATIVE DAYS
AT THE CAPITOL
MARCH 1 & 2, 2012

Mark your calendar today!

The Crowne Plaza and the Broker Restaurant have been reserved so you can come and make your voice heard; Colorado's legislators are expecting you...

Join us as we meet with the Colorado General Assembly for two informative and fun days at the State Capitol!

SPACE IS LIMITED!

So, reserve your spot today!

Legislative Days at the Capitol 2012

Thursday & Friday, March 1 & 2, 2012

Select: \$365 per person* (single) \$325 per person* (double)
 (*cost includes transportation, meals, and lodging)

Company Name: _____ Contact Person: _____

Phone Number: _____ Email: _____

Attendees: _____

Authorized Signature: _____

Method of Payment: _____ Bill my Chamber Account _____ Check Enclosed
 _____ Charge to my MC/Visa/Discover # _____ Exp. Date: _____

Return to: Grand Junction Area Chamber of Commerce, 360 Grand Ave, 81501, Fax to 970-242-3694

Register online: www.gjchamber.org

All events require preregistration and prepayment. Registration fees are 50% refundable up to FIVE BUSINESS DAYS prior to event. Substitutions may be made at any time. If special assistance is needed, notification to the Chamber four days prior to event is required.

Energizing The Economy

(A new feature of our monthly newsletter is a focus on some particular industry or area of focus for the Chamber and how we promote or work with that area. This month we focus on the energy sector.)

Energy is a vital part of the Grand Junction area economy and by energy we mean all sources of energy including traditional, renewable and nontraditional. With the ongoing and increasing need for energy to power everything from cell phones to cars to homes it is important that all potential sources be explored and if economically and environmentally viable to be developed. The Chamber has garnered a lot of attention for our ongoing energy briefing series and rig tours aimed at educating those not in the energy field about recent developments and practices.

Energy briefings are typically held twice a month, 7:30 AM in the Chamber lower level conference room and anyone is welcome to attend. The tentative spring schedule is:

February 15th: BLM Environmental Impact Statement Process on Oil Shale Development

March 7th: Nontraditional Energy Sources for Transportation

March 21st: What's New with Renewables

April 11th: Water Usage and Recycling

April 25th: Roan Plateau

May 9th: New Geologic Horizons, Shale oil

May 23rd: Emerging Technology Update

June 13th: View from the Top by Energy Producers

But the Chamber does much more than sponsor these briefings. We also co-host the annual Western Colorado Energy Forum, held this year on February 24th at Two Rivers Convention Center.

And, we get involved in the political arena around policy development and regulation, primarily at the state and federal level. It is often this activity which



May 2011 Rig Tour Participants

garner the most attention and it is important to note how the Chamber adopts the positions it does.

We have a set of policy guidelines that is developed by a committee of members and adopted by the board of directors that guides our actions on these matters. The entire policy can be viewed on the Chamber website, www.gjchamber.org.

This year the Chamber has taken on an additional role in light of the Chamber's commitment to the first goal of the Mesa County Economic Development Plan to make the area an epicenter for energy innovation and business development. Utilizing its organizational strength as a convener the Chamber hopes to assemble a representative task force from the community to begin the dialogue around what is needed to make this goal a reality. Key to such efforts will be Colorado Mesa University, Economic Development partners like GJEP and energy companies already active in the area.

The Chamber is all about business and that includes the business of energy.

Jump On The

BLUE BAND WAGON

BUY LOCAL • SAVE JOBS • MAKE A DIFFERENCE

Quarterly Membership Luncheon

Monday, March 19, 2012

12:00 PM

Two Rivers Convention Center

159 Main Street

\$19 Per Person for GJACC Members

Ted Phlegar, Esq., Senior Counsel for the Workforce Freedom Initiative of the U.S. Chamber will keynote this event.

If you have expanded recently by adding jobs or making a capital investment and have not yet received an award for your contributions to the local economy please contact

diane@gjchamber.org or 970.263.2915.



Register: Online: www.gjchamber.org

PH: (970) 242-3214 | e-Mail: info@gjchamber.org

Mark Your Calendar ~ Details & Registration online at gjchamber.org

FEB 15 | 7:30 AM
GJACC Conf. Room
Energy Briefing: BLM Environmental Impact Statement Process on Oil Shale Development
No cost to attend.
 Reservations requested.

FEB 15 | 11:45 AM
Village Inn Horizon Drive
Networking@Noon
 An opportunity to multi-task by having lunch and getting to know fellow business professionals.
Advance Registration: \$17.50 for GJACC members.

FEB 22 | 7:30 AM
Holiday Inn & Suites - Grand Junction Airport
Directory Delivery Kickoff Breakfast
 Volunteers are needed to hand deliver the 2012 membership materials. No one needs to call on more than ten businesses over the two week period.
No cost to attend for volunteers. Reservations required.

FEB 24 | 8 AM - 4 PM
Two Rivers Convention Center
Energy Forum & Expo
 A stimulating educational look at the energy industry today, tomorrow and in the future. Visit www.energyexpoco.com for more details.

FEB 28 | 5:30 PM
DoubleTree by Hilton Business After Hours
 Premier monthly networking event that gives individuals the opportunity to share ideas. **Advance Registration: \$10 for GJACC members.**

March 1 & 2
Chamber Legislative Days at the Capitol
\$325/person - double occupancy
\$365/person - single occupancy (includes transportation, meals & lodging).

MAR 7 | 7:30 AM
GJACC Conf. Room
Energy Briefing: Nontraditional Energy Sources For

Transportation
No cost to attend.
 Reservations requested.

MAR 15 | 4:00 PM
GJACC Conf. Room
Chamber Open House
 An opportunity for those interested discovering the value of Chamber membership.
No cost to attend.
 Reservations requested.

MAR 19 | 12:00 Noon
Two Rivers Conv. Center
Quarterly Membership Luncheon
 These meetings feature networking, business expansion awards and a short program on a topic of interest to the membership. **Advance Registration: \$19 for GJACC members.**

MAR 21 | 11:45 AM
No Coast Sushi
Networking@Noon
 An opportunity to multi-task by having lunch and getting to know fellow business professionals.
Advance Registration: \$17.50 for GJACC members.

MAR 21 | 7:30 AM
GJACC Conf. Room
Energy Briefing: What's New With Renewables
No cost to attend.
 Reservations requested.

MAR 23 | 9:30 AM
GJACC Conf. Room
Business Walk: Horizon Drive
 Join us as we make courtesy calls on our business neighbors to learn more about our area businesses and thank them for being part of the economic landscape. **No cost to participate.**

MAR 27 | 5:30 PM
Mesa County Fairgrounds hosted by CenturyLink
Business After Hours
Advance Registration: \$10 for GJACC Members.

APR 11 | 7:30 AM
GJACC Conf. Room
Energy Briefing: Water Usage and Recycling
No cost to attend.
 Reservations requested.

GJACC Events Registration Form: February & March 2012

- | | | |
|--|--|--|
| <input type="checkbox"/> Energy Briefing - 2/15 | <input type="checkbox"/> Energy Briefing - 3/7 | <input type="checkbox"/> Networking@Noon - 3/21 |
| <input type="checkbox"/> Networking@Noon - 2/15 | <input type="checkbox"/> Chamber Open House - 3/15 | <input type="checkbox"/> Business Walk - 3/23 |
| <input type="checkbox"/> Directory Delivery - 2/22 | <input type="checkbox"/> Chamber Open House - 3/15 | <input type="checkbox"/> Business After Hours - 3/27 |
| <input type="checkbox"/> Business After Hours - 2/28 | <input type="checkbox"/> Quarterly Luncheon - 3/19 | <input type="checkbox"/> Energy Briefing - 4/11 |
| <input type="checkbox"/> Legislative Days at Capital - 3/1 | <input type="checkbox"/> Energy Briefing - 3/21 | |

Company Name: _____ Contact Person: _____

Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: Bill my Chamber Account Check Enclosed

Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Authorized Signature: _____

All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at most Chamber events and used for marketing purposes.



Business Barometer

December 2011

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

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Sales & Use Tax Revenue Collections			
December	2011	2010	% Change
City of Grand Junction	\$3,268,829	\$3,212,884	1.7%
Total YTD (Jan-May)	\$39,478,170	\$38,396,287	2.8%

Building Permits				
December	2011	Total Value	2010	Total Value
New Single Family Residence	16	\$4,369,599	16	\$3,657,992
New Commercial	1	\$67,202	1	\$72,000
Other	66	\$14,417,437	82	\$20,319,314
Totals	83	\$18,854,237	99	\$24,049,306
YTD Totals	1,545	\$133,483,823	1,504	\$153,231,292

MLS Statistics - Quarterly		
4th Quarter	2011	2010
Total Sold	760	622
Dollar Volume	\$153,800,000	\$143,400,000
Total Sold YTD	3083	2535
Dollar Volume YTD	\$587,000,000	\$583,000,000

Source: Bob Reece, Advanced Title Company www.advancedtitleco.com

Hotel/Motel Occupancy		
December	2011	2010
Occupancy Rate	38.9%	53.2%
Average Daily Room Rate	\$73.72	\$76

G J Regional Airport		
December	2011	2010
Enplaned	17,867	18,775
Deplaned Airfreight*	797,280	853,041
Enplaned YTD	216,567	221,826
Deplaned YTD	9,780,379	9,469,872

*Airfreight is in lbs

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2008	469	111
2009	1,290	359
2010	1,580	1,072

Labor Market Statistics		
December	2011	2010
Civilian Labor Force	77,246	77,570
Total Employment	70,316	69,495
Total Unemployment	6,625	8,075
Unemployment Rate	9%	10.4%

Sources: Advanced Title Company, Colorado Workforce, Grand Junction City Sales Tax Department, Grand Junction Regional Airport, Grand Junction Visitor and Convention Bureau, Mesa County Building Department, Rocky Mountain Lodging Report

2012 Chairman's Circle Members

Alpine Bank

American National Bank

Bellco Credit Union

Blue Finn Creative Group

CenturyLink

FCI Constructors, Inc.

Grand Junction City
Government

Rocky Mountain Health
Plans

St. Mary's Hospital
& Regional Medical
Center, Inc.

US Bank

Wells Fargo Bank

gjchamber.org

YOUR LINK TO BUSINESS

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Grand Junction Area



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CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote a vision for economic growth."

OUR CORE FUNCTIONS:

- Creating a Strong Local Economy
- Promoting the Community
- Providing Networking Opportunities
- Representing Business to Government

Networking@Noon

Grand Junction Area
Chamber of Commerce

February 15, 2012

Village Inn, 757 Horizon Drive

11:45 a.m. to 1:00 p.m.

\$17.50 Per Person/\$22.50 Future Members

Ever wonder how other local businesses solve problems concerning *marketing, promotion, human resources*, and other common business issues?

Networking@Noon is an excellent way for business people to make new connections over lunch and discuss with 5-6 other business people what works (or doesn't) in their businesses.

Four convenient ways to register:

Mail: GJ Area Chamber, 360 Grand Ave., GJ, CO 81501
Phone: (970) 242-3214 Fax: (970) 242-3694
On-line: www.gjchamber.org