



Grand Junction Area
CHAMBER
OF COMMERCE

gjchamber.org

YOUR LINK TO BUSINESS

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Helping The Economy Grow In 2012

The Chamber's mission is to promote economic growth and be the voice of business. Your membership helps us achieve that mission. Shown below are some examples of how we were able to assist businesses in 2012.

- The Chamber lobbied the Mesa County Commissioners to implement the provisions of a new law that allows counties to rebate up to 100% of business personal property tax on new capital investments for a period of up to 10 years. Mesa County became one of the first counties in the state to enact this new incentive.
- Over 200 businesses were visited by volunteers during Chamber Business Walks. They were thanked for being in business in the county and asked if there was anything we could do to assist them grow. 32 businesses were individually honored during Quarterly Luncheons for collectively creating 414 jobs and investing close to \$14 million dollars in business improvements.
- The first ever Summer Youth Education and Employment Fair for area students was held in the spring of 2012. The Chamber promoted the 500 Plan to help students boost reading scores. Through the Future Workforce Committee, two new programs will be rolled out in early 2013, a Young Entrepreneurs Academy and virtual career fairs.
- Business and property owners that could be affected by the City of Grand Junction overlay proposals for the greater downtown area were individually visited and invited to additional meetings with city planners to insure they understood how they might be affected and were given the

opportunity to voice their opinions on the overlay concepts.

- A new entity, the Western Colorado Business Alliance, was formed by the Chamber to educate the public on business policy issues by hosting leadership training sessions, producing whitepapers and providing the business perspective on proposed ballot measures that matter to business.
- A roundtable representing various energy producers and economic developers was held to begin the process of moving toward the "energy epicenter for innovation and business development concept" outlined in the Mesa County Economic Development Plan.

New Year - New Look!

The last time the Grand Junction Area Chamber of Commerce logo was changed was the year Bill Clinton was elected President, Prince Charles and Diana got divorced, and DVDs were launched in Japan. The year was 1996. After sixteen years it was time for a change! Throughout 2013 the Chamber will roll out our new crisp, clean, social media friendly look. The hallmark Chamber purple is still very much in evidence but it is joined by a more contemporary green color and graphic.



Grand Junction Area
CHAMBER
OF COMMERCE

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and on gjchamber.org

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- Rick Brainard - West Star Aviation, Inc.
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www.gjchamber.org

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Grand Junction Area Chamber of Commerce
360 Grand Avenue
Grand Junction, CO 81501
Or call 970.242.3214
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Chairman's Report
by Michael Burke



I look forward to working with you in 2013 as Chairman of the Board. First of all, for those of you who do not know me, I want to reassure you that the circus theme of this year's banquet was NOT chosen to give you a preview of my reign

as Chief Volunteer. While I may "clown around" on occasion, I take my duties very seriously and am honored to assume this role. There is no way I can fill the shoes left behind by Phyllis Norris, our outstanding 2012 Chairman. For one thing heels just don't work for me. In all seriousness, she did an incredible job and every member should be grateful for the leadership she has displayed.

This year's business plan was based on what you, the members, told us was important. A vast majority, nearly 89%, of you said that it is very important for us to "represent business interests". In addition to normal legislative and regulatory oversight activities, we will also see two local elections that will impact our community and local business climate. As such, it is no surprise that our advocacy on your behalf will have renewed vigor and resources dedicated to doing that job in 2013.

According to our survey, 82% of you responded that it was very important that the Chamber be involved in job attraction and 89% of you indicated that it was very important for this organization to help retain and grow existing jobs. Combined with our core skill of lobbying on behalf of businesses at the local, state and federal level, we will focus more closely on the individual barriers to job creation and attraction. Further, we will develop strategies to spur such economic activity in concert with our economic development partners.

In addition, 89% of you thought it was very important to provide information and education about issues and problems. In 2013 there will be renewed efforts to provide effective communications and training to assist in dealing with an ever changing business environment covering important topics such as implementing health care reform, a changing tax structure and social media marketing.

Hear more about our plans for the future and how they are built on the successes of the past year at the Chamber Annual Banquet on January 25th at Two Rivers Convention Center. I promise it will be the "Greatest Chamber Banquet on Earth!"

Michael Burke, Chairman



Run Away To The Circus!

The roustabouts are busy putting up the big top. The big cats are planning to put in an appearance. The midway will be bustling with carnies. What else do you need to have a great

time on a winter night in Grand Junction?

Make plans to join us for the **Greatest Chamber Banquet on Earth, Friday, January 25th at Two Rivers Convention Center.** Ringmasters Michael Burke and Phyllis Norris will ensure an entertaining, fun filled evening of short speeches, death defying performances and awards for those who chose to serve the community rather than run away to the circus.



Once the main act is finished we encourage attendees to stay around for our traditional after program venues, games of chance for fun and dancing. A silent auction will also be part of the evening's festivities.

Reservations are on a first come first serve basis for seating. Cost is \$69.50 per person or \$800 for a corporate table.

Thank You To Title Sponsor:



2013 Business Plan Focused on Jobs

This fall during our annual survey, members and investors in our organization expressed clearly and forcefully that it is very important for this organization to be actively engaged in job attraction, representing business interests with government and providing networking venues.

With that in mind the Board determined the following goals and objectives were priorities for investment of the organizations financial and staff resources in 2013:

GOAL ONE: HELP ATTRACT AND RETAIN JOBS TO MESA COUNTY IN COLLABORATION WITH OUR ECONOMIC DEVELOPMENT PARTNERS

Objective 1: Take a lead role in moving forward with the positioning of the community as an energy epicenter

Objective 2: Be more proactive in determining the needs of existing businesses in order to retain jobs and encourage increased job growth from those job creators already located in the community

Objective 3: Promote a regulatory environment that is balanced, efficient, cost effective and meets the stated Chamber goals without stifling business growth

Objective 4: Pursue, support and facilitate efforts in the community to provide job creators with a workforce that will enable them and their employees to be successful now and in the future

GOAL TWO: BUILD A COMMUNITY THAT EMBRACES ECONOMIC PRINCIPLES AND UNDERSTANDS THE NEED FOR A BALANCED ENVIRONMENT THAT NURTURES BUSINESSES AND INDIVIDUALS.

Objective 1: Provide economic education around issues facing the community

Objective 2: Develop community leaders through education and training that understand and embrace economic principals

GOAL THREE: PROVIDE A TANGIBLE RETURN ON INVESTMENT FOR OUR MEMBERS BY OFFERING TOOLS AND EVENTS THAT CAN HELP THEM MAKE BUSINESS CONNECTIONS AND BUILD THEIR CUSTOMER BASE

Each objective has measureable action steps and the complete plan is available for viewing on the Chamber website. Members, along with the board, will receive quarterly progress reports throughout 2013.

Purchasing Professionals Meet

Purchasing professionals from throughout the Valley will be meeting on **Thursday, January 17th, 12:00 PM at Hospice and Palliative Care at 3090 N. 12th, Unit B in the conference room.** This is a brown bag/ Dutch treat lunch and meals will be available at Spoons next door. A program presented by attorney Dave Scanga will focus on business contracts, what should be in them, what shouldn't and how to tell the difference.

Grand Valley Purchasing Professionals is a loose knit organization under the Chamber umbrella that meets periodically to share insights into best practices for procuring goods and services for businesses, local governmental entities and non-profits. For more information or to RSVP for this lunch, contact Bruce Schwenke (bruces@htop.org).

Health Care Reform Impact on Business Owners

Community Hospital Foundation is offering a series of workshops designed to assist businesses navigate through the new and changing landscape of health care reform. The Grand Junction Chamber is supporting this series and urges members to attend them in order to get key questions answered.

The next session is **Tuesday, January 8th, 8:30 AM to 10:30 AM at the DoubleTree Hotel.** Presenters Dave Scanga and Jarrod Pearson will address "Health Care Reform – Impact on Business Owners. To reserve a seat contact Connie Mack at 970.255.2141 or cmack@gjhosp.org.

Virtual Career Fair Set for February 4th

The Future Workforce Committee of the Chamber is planning a virtual career fair Monday, February 4th for area students. Utilizing technology recently made available to the Mesa County Workforce Center, students will be able to log on from any computer and visit "rooms" where they can do a live chat with six or more representatives of the manufacturing sector, view videos on resume building and interviewing, and peruse resources for advanced education classes in career fields that interest them.

Believed to be the first of its kind in Colorado, this event will utilize a platform that the workers of tomorrow are comfortable with to explore career opportunities that they may not even be aware of. The Chamber wishes to thank the Mesa County Workforce Center, School District 51 and the Mesa County Manufacturing Council for launching this new effort to educate youth about career choices available to them.

If you are interested in serving on the Future Workforce Committee, contact Diane Schwenke at diane@gjchamber.org.

2013 Directory Delivery

100 Volunteers Needed

February 27, 2013
7:30 AM
Holiday Inn & Suites
2751 Crossroads Blvd

**Make ten business contacts
in just two weeks.**

Contact Leif Johnson at
ljohnson@gjchamber.org or 242-3214
to volunteer.



Amendment 64 and Employers

For employers who are wondering about what you can and cannot do in the new environment of state legalized recreational use of marijuana, the Mountain State Employers Council has developed the

following guideposts for employers as they look at developing workplace policies related to Amendment 64:

1. An employer, whose supervisors are trained in reasonable suspicion of drug use and who require an employee to undergo a urinalysis, saliva or blood test after documenting signs and symptoms of drug use, will have a stronger chance of surviving a legal challenge if the employer terminates that employee. (This assumes that the worker tests positive for *Tetrahydrocannabinol* [THC], the active ingredient in marijuana).
2. Colorado's legal off-duty activities law (CLODA) prohibits employers from terminating employees for legal, off-duty conduct. Exceptions, however, are provided in law.
3. If a worker is in a safety-sensitive occupation, employers may have a stronger legal basis to terminate employees who test positive for marijuana. A worker who is impaired through the use of marijuana in these occupations creates risk for the employer and other workers, which can fall under CLODA's exceptions.
4. CLODA refers only to employees, not to job applicants. Thus, pre-employment drug screening remains a lawful practice and may continue to be conducted by employers.

Western Colorado Business Alliance (WCBA) Seeks Funding

WCBA is a 501c4 organization formed by the Chamber to strengthen the business environment in Grand Junction, Colorado, and the surrounding area, through the education of the general public on key policy issues and by involvement of the business community in public policy.

The organization has already hosted a leadership training session for individuals interested in serving in elected and appointed positions. It is also gearing up to offer the business perspective in the upcoming City of Grand Junction election.

The organization's administrative costs will be covered by the Chamber but funds will be needed to carry out the mission of the organization. Anyone interested in making a donation is urged to contact the Chamber office and talk with Diane or Betsy (970.242.3214) or send checks to WCBA, 360 Grand Avenue, Grand Junction, CO 81501.

Are You *SERIOUS?*

The Chamber's Regulatory Oversight Committee is seeking nominations for regulations or proposed regulations that are so onerous or without merit that they actually do more than drag down economic activity and stifle job growth. Each month members of the committee will be showcasing one or more "Are You *SERIOUS?*" rules. Any member of the Chamber in any industry can submit examples of rules or regulations that are simply ridiculous and costs businesses far more than the perceived value to the public.

The purpose of the program is to put a spotlight on unnecessary intrusions by government into the operations of businesses which serve little public good or even simply lack common sense.

Here are some examples the Committee has already discussed:

- The greater sage-grouse is a candidate species under the Endangered Species Act, which means that it has been determined to warrant listing under the Endangered Species Act (ESA), and a proposed rule or change in determination must be made by the end of fiscal year 2015 by the US Fish and Wildlife. Yet in 2012 there were actually hunting seasons for the bird in the states of Colorado, Wyoming, Idaho and South Dakota.

Are You SERIOUS?

- A constitutional amendment approved by voters in 2006 requires that the minimum wage in Colorado be adjusted annually for inflation as tracked by the Colorado Consumer Price Index (CPI). The Colorado CPI does not exist so the Colorado Department of Labor uses the combined Denver-Boulder-Greeley urban rate. That rate was 3.8% from early 2010 to early 2011 so a rate of \$7.64 was set for 2012. In 2013 the rate goes to \$7.76. Minimum wage since 2007 has gone up \$.91 in Colorado, during one of the worst recessions in the country's history.

Are You SERIOUS?

- Closer to home an early version of an overlay for the Central Business District in Grand Junction proposed that all new construction that exceeded 65% of existing value would be required to build a minimum of three stories, regardless of the use. The good news here is that working together with the City, DDA and stakeholders this is no longer being proposed.

Whew!

If you have an example of excessive regulations or those that flaunt common sense submit them to Betsy (bbair@gjchamber.org) or (970.263.2917).





Welcome

New Members Chamber

Please add to your Membership Directory and Buyer's Guide



AARP Colorado

303 E 17th Ave Ste 510
Denver, CO 80203
Jeremiah Mora - (866) 554-5376
www.aarp.org/co
Clubs & Associations: Non Profit or Community Service

First Light Home Care

529 25 1/2 Rd Ste 207B
Grand Junction, CO 81505
Briana Grossnickle - (970) 639-2048
www.firstlighthomecare.com
Home Care: Non Medical

H2O Power Equipment

6057 E 49th Ave
Commerce City, CO 80022
Keith Molenhouse - (970) 986-4340
www.h2opowerinc.com
Cleaning Supplies & Equipment

Light of Hope

PO Box 8, Grand Jct., CO 81502
Debbie Miller - (970) 201-0678
www.lightofhopeco.org
Clubs & Associations: Non Profit or Community Service

New Image Realty, LLC

1000 N 9th St Ste 40
Grand Junction, CO 81501
Heather Lambeth - (970) 314-8112
Real Estate: Commercial/Residential/ Agricultural Property Managers

Northwestern Mutual

PO Box 3079
Grand Junction, CO 81502-3079
2501 Blichman Ave Ste 115
Grand Junction, CO 81505
Justin Kawcak - (970) 639-9220
www.nmf.com/justinkawcak
Financial Advisors or Services

Plateau Restoration

3170 Rim Rock Ln
Moab, UT 84532-3879
Michael D. Smith - (435) 249-7733
www.plateaurestoration.org
Tourist Attractions/Tours/Recreation

Pruett Homes, LLC

3310 C Rd, Palisade, CO 81526
Brent Pruet - (970) 434-1862
www.pruetthomes.com
Builders/Contractors/Developers

Red Rock 101

2314 Hwy 6 & 50,
Grand Junction, CO 81505
Dustin LaRue - (970) 986-4900
www.redrock101.com
Broadcasting Media: Television/ Cable/Radio

William T. & Jeanne Sisson

Friends of Business

Sisson Financial Services

743 Horizon Ct Ste 380
Grand Junction, CO 81506
Todd Sisson - (970) 242-0638
Financial Advisors or Services

Smile Sparks

PO Box 2478, Grand Jct, CO 81502
Nate Gill - (970) 819-3989
www.smilesparks.com
Retail

Recent Ribbon Cuttings
and Groundbreakings



Northwestern Mutual, 2501 Blichman Ave Ste 115
Grand Junction, CO 81505 | ((970) 639-9220
(Financial Advisors or Services) **New Business**



See what everyone's
talking about...
Upscale resale at its best!

635 Main St.
Grand Junction
970-254-8556

435 E. Main St.
Montrose
970-252-3648

Monday - Saturday
9:30 a.m. - 5:30 p.m.

Mark Your Calendar ~ Details & Registration online at gjchamber.org

JAN 9 | 7:30 AM
GJACC Conf. Room
Energy Briefing
No cost to attend.
 Reservations requested.

JAN 16 | 12:00 Noon
Fins Grill
Networking@Noon
 An opportunity to multi-task by having lunch and getting to know fellow business professionals.
Advance Registration Required: \$18 for GJACC members.

JAN 23 | 7:30 AM
GJACC Conf. Room
Energy Briefing
No cost to attend.
 Reservations requested.

JAN 25 | 6:00 PM
Two Rivers Convention Center
Annual Banquet
 Mark your calendar now to be sure you don't miss this fun-filled evening.
Cost if reserved before 1/15/13
Individuals: \$69.50
Corporate Table of 10: \$800

JAN 29 | 5:30 PM
Western Colorado Community College
Business After Hours
 Premier monthly networking event that gives individuals the opportunity to share ideas.
Advance Registration: \$10 for GJACC members.

FEB 13 | 7:30 AM
GJACC Conf. Room
Energy Briefing
No cost to attend.
 Reservations requested.

FEB 20 | 12:00 Noon
Ristorante Pantuso's
Networking@Noon
Advance Registration Required: \$18 for GJACC members.

FEB 22 | 8 AM - 4 PM
Two Rivers Convention Center
Energy Forum & Expo
 A stimulating educational look at the energy industry today, tomorrow and in the future. energyexpoco.com

FEB 26 | 5:30 PM
Strothman Distillery
Business After Hours
Advance registration is \$10 for GJACC Members.

FEB 27 | 7:30 AM
Holiday Inn & Suites
Directory Delivery Kickoff Breakfast
 Volunteers are needed to hand deliver the 2013 membership materials. No one needs to call on more than ten businesses over the two week delivery period. **No cost to attend.**
 Reservations required.

FEB 28 - MAR 1
Chamber Legislative Days at the Capitol
\$350/person - double occupancy (includes transportation, meals & lodging).

MAR 11 | 12:00 Noon
Clarion Inn
Quarterly Membership Luncheon
sponsored by ANB Bank
 These meetings will feature networking, business expansion awards and a short program on a topic of interest to the membership. **Advance Registration: \$18 for GJACC members.**

MAR 13 | 7:30 AM
GJACC Conf. Room
Energy Briefing
No cost to attend.
 Reservations requested.

MAR 20 | 11:45 AM
Courtyard by Marriott
Networking@Noon
Advance Registration: \$18 for GJACC members.

MAR 21 | 9:30 AM
GJACC Conf. Room
Business Walk
 Join us as we make courtesy calls on our business neighbors to learn more about our area businesses and thank them for being part of the economic landscape.
No cost to participate.

MAR 26 26 | 5:30 PM
JJ's Cruisers
Business After Hours
Advance registration is \$10 for GJACC Members.

MAR 27 | 7:30 AM
GJACC Conf. Room
Energy Briefing
No cost to attend.
 Reservations requested.

GJACC Events Registration Form: January, February & March 2013

- | | | |
|--|--|--|
| <input type="checkbox"/> Energy Briefing - 1/9 | <input type="checkbox"/> Energy Briefing - 2/13 | <input type="checkbox"/> Quarterly Luncheon - 3/11 |
| <input type="checkbox"/> Networking at Noon - 1/16 | <input type="checkbox"/> Networking at Noon - 2/20 | <input type="checkbox"/> Energy Briefing - 3/13 |
| <input type="checkbox"/> Energy Briefing - 1/23 | <input type="checkbox"/> Business After Hours - 2/26 | <input type="checkbox"/> Networking at Noon - 3/20 |
| <input type="checkbox"/> Annual Banquet - 1/25 | <input type="checkbox"/> Directory Delivery - 2/27 | <input type="checkbox"/> Business Walk - 3/21 |
| <input type="checkbox"/> Business After Hours - 1/29 | <input type="checkbox"/> Days at the Capitol - 2/28 | <input type="checkbox"/> Business After Hours - 3/27 |
| | | <input type="checkbox"/> Energy Briefing - 3/27 |

Company Name: _____ Contact Person: _____

Attending (Names): _____

Phone: _____ Fax: _____ Email: _____

Payment Method: Bill my Chamber Account Check Enclosed

Charge my MC/VISA/Discover/AMEX # _____ Exp Date _____

Authorized Signature: _____

All events require pre-registration and pre-payment. Registration fees are non-refundable two business days prior to the event. If special assistance is needed, you must notify the Chamber four days prior to the event. Photos will be taken at most Chamber events and used for marketing purposes.



Business Barometer

November 2012

A gauge of Grand Junction's economic indicators published by the Grand Junction Area Chamber of Commerce.

info@gjchamber.org

970.242.3214

Sales & Use Tax Revenue Collections			
November	2012	2011	% Change
City of Grand Junction	\$3,144,654	\$3,170,174	-.8%
Total YTD	\$37,148,591	\$36,209,341	2.6%

Building Permits				
November	2012	Total Value	2011	Total Value
New Single Family Residence	27	\$6,405,948	25	\$5,638,219
New Commercial	7	\$2,913,119	1	\$321,882
Other	100	\$9,396,689	99	\$5,913,718
Totals	144	\$18,715,336	125	\$11,873,820
YTD Totals	1,267	\$119,573,623	1,462	\$114,629,586

MLS Statistics - Quarterly		
3rd Quarter	2012	2011
Total Sold	816	843
Dollar Volume	\$161,126,543	\$153,800,000
Total Sold YTD	2,254	2,323
Dollar Volume YTD	\$436,774,733	\$447,800,000

Source: Grand Junction Area Realtor Association

Hotel/Motel Occupancy		
November	2012	2011
Occupancy Rate	40.2%	45.5%
Average Daily Room Rate	\$72.18	\$76.61

Mesa County Foreclosures		
Year	Number Filed	Number Gone to Sale
2009	1,290	359
2010	1,580	1,072
2011	1,217	854

Source: Grand Junction Area Realtor Association

G J Regional Airport		
November	2012	2011
Enplaned Passengers	17,025	17,585
Deplaned Airfreight	773,898	866,478
Enplaned Passengers YTD	203,118	203,740
Deplaned Airfreight YTD	9,251,981	8,983,099

Labor Market Statistics		
November	2012	2011
Civilian Labor Force	80,398	79,609
Total Employment	73,627	72,939
Total Unemployment	6,771	6,670
Unemployment Rate	8.4%	8.4%

Sources: Grand Junction Area Realtor Association, Colorado Workforce, Grand Junction City Sales Tax Department, Grand Junction Regional Airport, Grand Junction Visitor and Convention Bureau, Mesa County Building Department, Rocky Mountain Lodging Report.

JANUARY

- Jan 9 Energy Briefing
- Jan 16 Networking @ Noon at Fins Grill
- Jan 22 Legislative Videoconference
- Jan 23 Energy Briefing
- Jan 25 Annual Banquet at Two Rivers Convention Center
- Jan 29 Business After Hours at Western Colorado Community College

FEBRUARY

- Feb 5 Legislative Videoconference
- Feb 13 Energy Briefing
- Feb 19 Legislative Videoconference
- Feb 20 Networking @ Noon at Ristorante Pantuso's
- Feb 22 Energy Expo at Two Rivers Convention Center
- Feb 26 Business After Hours at Strothman Distillery
- Feb 27 Membership Directory Delivery Kick-off at Holiday Inn & Suites
- Feb 28 - Mar 1 Grand Junction Days at the Legislature

MARCH

- Mar 5 Legislative Videoconference
- Mar 11 Quarterly Membership Luncheon featuring City Council Candidate Forum
- Mar 13 Energy Briefing
- Mar 19 Legislative Videoconference
- Mar 20 Networking @ Noon at Courtyard by Marriott
- Mar 21 Business Walk
- Mar 26 Business After Hours at JJ's Cruisers
- Mar 27 Energy Briefing

APRIL

- Apr 2 Legislative Videoconference
- Apr 10 Energy Briefing
- Apr 16 Legislative Videoconference
- Apr 17 Networking @ Noon at DoubleTree Hotel by Hilton
- Apr 24 Energy Briefing
- Apr 30 Legislative Videoconference
- Apr 30 Business After Hours at Cornerstone Mortgage

MAY

- May 8 Energy Briefing
- May 14 Legislative Wrap-Up Breakfast
- May 15 Networking @ Noon at Boston's Bostons The Gourmet Pizza
- May 21 Business After Hours at GJ Memorial Gardens
- May 22 Energy Briefing
- May 25 - Jun 1 JUCO World Series

JUNE

- Jun 10 Quarterly Membership Luncheon
- Jun 12 Energy Briefing
- Jun 19 Networking @ Noon at Naggy McGee's
- Jun 25 Business After Hours at The Cottages of Hilltop
- Jun 26 Energy Briefing
- Jun 27 Business Walk

JULY

- Jul 17 Networking @ Noon at Holiday Inn & Suites - Grand Junction Airport
- Jul 30 Business After Hours at Coloramo Federal Credit Union

AUGUST

- TBD Speed Reading Course
- TBD Jump Start
- Aug 21 Networking @ Noon at Carino's Italian
- Aug 27 Business After Hours at GJ Airport/West Star Aviation
- Aug 28 Energy Briefing

SEPTEMBER

- Sep 9 Quarterly Membership Luncheon
- Sep 9 Energy Briefing
- Sep 18 Networking @ Noon at Dos Hombres Clifton
- Sep 24 Business After Hours at GJ Housing Authority
- Sept 25 Energy Briefing
- Sep 27 Golf Tournament at Golf Club at Redlands Mesa

OCTOBER

- Oct 8 Candidate Forum - School Board Candidates
- Oct 9 Energy Briefing
- Oct 16 Networking @ Noon at Famous Dave's Legendary Pit Bar-B-Que
- Oct 23 Energy Briefing
- Oct 24 Business Walk
- Oct 29 Business Showcase/Business After Hours

NOVEMBER

- Nov 13 Energy Briefing
- Nov 20 Networking @ Noon at Outback Steakhouse
- Nov 26 Business After Hours at The Daily Sentinel

DECEMBER

- Dec 11 Energy Briefing
- Dec 13 Leads Group Holiday Party
- Dec 16 Quarterly Membership Luncheon
- Dec 18 Networking @ Noon at Golden Corral

For updated locations, times, and registration information:



Grand Junction Area Chamber of Commerce
2013 LEGISLATIVE DAYS
AT THE CAPITOL
FEBRUARY 28 & MARCH 1, 2013

Mark your calendar today!

The Crowne Plaza and the Broker Restaurant have been reserved so you can come and make your voice heard; Colorado's legislators are expecting you...

Join us as we meet with the Colorado General Assembly for two informative and fun days at the State Capitol!

SPACE IS LIMITED!
 So, reserve your spot today!

Legislative Days at the Capitol 2013

Thursday & Friday, February 28 & March 1, 2013

Select: \$375 per person* (single) \$350 per person* (double)
 (*cost includes transportation, meals, and lodging)

Company Name: _____ Contact Person: _____

Phone Number: _____ Email: _____

Attendees: _____

Authorized Signature: _____

Method of Payment: _____ Bill my Chamber Account _____ Check Enclosed
 _____ Charge to my MC/Visa/Discover # _____ Exp. Date: _____

Return to: Grand Junction Area Chamber of Commerce, 360 Grand Ave, 81501, Fax to 970-242-3694

Register online: www.gjchamber.org

All events require preregistration and prepayment. Registration fees are 50% refundable up to FIVE BUSINESS DAYS prior to event. Substitutions may be made at any time. If special assistance is needed, notification to the Chamber four days prior to event is required.





Leverage Your Membership in 2013!

SPONSORSHIPS

- ANNUAL BANQUET** (January/700+ attendees)
 - Table Sponsor: \$800 (for table of 10)
 - Other Sponsorships: \$250-\$2500
 - Silent Auction Donations
- ANNUAL GOLF TOURNAMENT** (September/200+ attendees)
 - Corporate Team: \$600
 - Sponsorships \$200-\$2000
 - Prize Donations
- BUSINESS SHOWCASE**
 - Booth: \$350-\$450
 - Sponsorships: \$500-\$2000
- NETWORKING @ NOON** (Monthly/25+ attendees)
- BUSINESS AFTER HOURS** (Monthly/200+ attendees) \$500 plus appetizers
- QUARTERLY MEMBERSHIP MEETING** (Quarterly/75+ attendees) \$500 Event sponsor
- SMALL BUSINESS SEMINAR** (call for details)
- LEGISLATIVE TRIP** (March/60+ attendees) \$750-\$2500
- LEGISLATIVE WRAP-UP BREAKFAST** (May/75+ attendees) \$750
- LEGISLATIVE VIDEOCONFERENCE** (Biweekly: January - May /40+ attendees) \$500 each
- LEGISLATIVE LINKS** (Year-round/1600+ distribution) \$350/quarter or \$1000/year
- ENERGY BRIEFINGS** (Year-Round/50+ attendees) \$250 Quarter
- VOTERS GUIDE** (Seasonal/1000+ distribution) \$350

MARKETING

- E-NEWSLETTER** (Monthly/1600+ distribution) Business Card Ad \$100 to 1/2 page \$300
- PRINT NEWSLETTER** (Quarterly/1100+ distribution) Ad Size Vary - \$100-\$500
- E-LINKS WEEKLY UPDATE** (Weekly/1600+ distribution) \$50 per announcement
- WEB MARKETING** (Quarterly/500+ visitors per day) Hyper-linked web banner ads \$100-\$600/quarter dependent on web page placement
- ON-HOLD MESSAGES** (Quarterly/1000+ listeners per month) \$200/quarter
- MEMBERSHIP MAILING LABELS** (One Time Use) \$75
- NEW RESIDENT PACKS** (Quarterly/30+ per quarter) \$75/quarter or \$250/year
- GRAND JUNCTION AREA MAP AD** (Published July/20,000+ distribution) \$260- \$1900
- ANNUAL BUSINESS DIRECTORY AD** (Published February/2500 distribution) \$415 -\$3,470

- *Prices are subject to change.*
- *Sponsorship and marketing opportunities are based upon availability.*
- *The above-mentioned options are available for Grand Junction Area Chamber of Commerce members in good standing.*

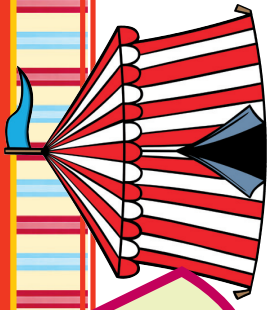
Please contact me about Leveraging My Membership in 2013!

Contact Name: _____

Company Name: _____

Phone: _____ E-Mail: _____

Grand Junction Area Chamber of Commerce • 360 Grand Ave Grand Junction, CO 81501
Phone: (970) 242-3214 • Fax: (970) 242-3694 • E-Mail: info@gjchamber.org



**Come One
Come All!**

TO THE GREATEST CHAMBER BANQUET ON EARTH

FRIDAY JANUARY 25, 2013

6:30 PM
7:30 PM
7:35 PM
8:30 PM
9:15 PM

Circus Parade (cocktails)
Ringmaster's Toast
Center Ring Event (dinner)
Flying Wollendas (speeches and awards)
Carnival Midway (games of chance)
Dress is casual or carnival chic (clown shoes optional)

UNDER THE BIG TOP (Two Rivers Convention Center)

Cost:
Admit One \$69.50 (until 1/15/13)
Corporate Table of 10 \$800

Sponsored by:
Wells Fargo Bank



GREATEST CHAMBER BANQUET ON EARTH

Name: _____

Company: _____

Address: _____

Phone: _____

Individual Ticket(s): _____ Corporate Table(s): _____

Pay with Visa/MC/Discover/AMEX Exp. Date: _____

Authorized Signature: _____

Tickets mailed upon receipt of payment. Please return to GJ Area Chamber,
360 Grand Ave, Grand Junction, CO 81501 or Fax to 970.242.3694.
Please call 970.242.3214 with any questions. www.gjchamber.org

All events require pre-registration and pre-payment. Registration fees are non-refundable four business days prior to event. Substitutions may be made at any time. If special assistance is needed, you must notify the Chamber four days prior to the event.

2013 Chairman's Circle Members

Alpine Bank

ANB Bank

Bellco Credit Union

CenturyLink

FCI Constructors, Inc.

Grand Junction City
Government

Holiday Inn & Suites -
Grand Junction Airport

Rocky Mountain Health
Plans

St. Mary's Hospital &
Regional Medical Center,
Inc.

US Bank

Wells Fargo Bank

gjchamber.org

YOUR LINK TO BUSINESS

VOLUME #30 • ISSUE #1

Grand Junction Area
Chamber of Commerce
360 Grand Avenue
Grand Junction, CO 81501

970-242-3214, Fax: 242-3694
info@gjchamber.org



Grand Junction Area
CHAMBER
OF COMMERCE

Periodicals
Postage
PAID AT
Grand Junction
CO 81501

CHAMBER OF COMMERCE MISSION:

"The Grand Junction Area Chamber of Commerce will represent business and promote a vision for economic growth."

OUR CORE FUNCTIONS:

- Creating a Strong Local Economy
- Promoting the Community
- Providing Networking Opportunities
- Representing Business to Government

The sky's the limit...

So let your ideas take flight!

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